





Environmental Services Department



Financial Forecasts Environmental Services

- Current Economic Conditions
- Regulatory Environment
- Financial Results 2007 and 2008
- Long-term Strategy



Current Economic Conditions

- Utilities are energy intensive enterprises
- Impacts directly to power and transportation
- System growth has moderated will not support new programs
- Interest rates remain favorable for stable entities
- Capital project bidding environment remains favorable



Regulatory Environment

Water and Sewer

- Impact from surface water programs
- System operating permits and FDEP mandates
- Cross Connection Control

Solid Waste

- Operating permit issuance
- Some pressure on slurry wall facilities and long-term viability



- Both enterprise funds performed well financially
- Reserved \$2.9 and \$3.1M for rate stabilization for Water and Sewer, and Solid Waste, respectively
- W&S CIP revalidated and updated estimates of projects through the 2013 horizon
- Ten-year Solid Waste proformas have only minor issues. Can be addressed with reserves



Water and Sewer

- Revenues at \$43.0M budgeted at \$43.3M or 99%
- Expenses at \$23.1M, budgeted at \$24.7M or 94%
- Connection fees actual at \$4.7M budgeted at \$3.6M or 131%
- Customer growth 2.25% at 1,100 water and 774 sewer
- Utility is in the early stage of maturity and performing well in the current challenging economy



Solid Waste

- Tipping fee revenue at \$12.9M budgeted at \$12.0M or 108%
- Expenses at \$10.0M, budgeted at \$12.0M or 83%
- Annual fuel costs \$530K
- Tonnage 407,000 and is unchanged from the prior year



Water and Sewer through June 30th

- Billed revenues at \$32.8M budgeted at \$43.5M or 76%
- Expenses at \$16.8M, budgeted at \$26.5M or 63% (data lags)
- Connection fees actual at \$2.6M budgeted at \$3.1M or 84%
- Growth for 2008 should be 1.0-1.5%
- Consistent with the life-cycle position of the utility but less than the 3% originally forecasted in 2006



Solid Waste through June 30th

- Billed tipping fee revenues at \$9.6M, budgeted at \$12.3M or 76%
- Expenses at \$8.2M, budgeted at \$13.2M or 62%
- Fuel costs now approaching \$1.0M annually



Beyond 2009

Water and Sewer

- Recurring impacts from regulatory mandates will begin in 2012
 - Surface water sources (\$5.8M)
 - Cross Connection Control (\$.83M)
 - Updates to CIP and funding requirements
 - Additional regulatory mandates
 - General inflationary pressures
- **Solid Waste**
- Disposal challenges
 - Regulatory mandates/interim closure
 - General inflationary pressures

Water and Sewer System



Long-Term Strategy

Water and Sewer

- Finalize approach to regulatory mandates
- Finalize projects and financing approach
- Update and adopt five-year rate needs

Solid Waste

- Determine approach to waste challenge
- Reach consensus on collection contract
- Update and adopt five-year rate needs



Water and Sewer System