



**FY 2013/14 Worksession**

**Supplemental Information**

**August 15, 2013**





## Requested Supplemental Information

(from the August 1 Worksession)

The following items were requested by the Board during the August 1 Worksession.

### PAGE #

#### Overview

- 4 • Add unfunded mandate amounts to slide #5
- 5 • Forecast expenditures with a 2% annual salary increase
- 6 • Add forecast GF revenues & expenditures to slide 19
- 7 • Explain the \$2.3M lapsed budget on slide 21
- 8 • Segregate one time and recurring expenditures from the General Fund
- 9 • Total Countywide Retirement System & Health Insurance Costs
- 10 • Salary Increase Scenarios

#### Leisure Services

- 11 • Correct the wording on Safety Prioritization slide before posting, removing the implication that these are current safety issues
- N/A • Economic/Program Opportunity Prioritization and End of Life CIP projects should be moved from Leisure Services to Facilities. [*Leisure has provided inventory and analysis to Public Works/Facilities for ongoing considerations for renewal/replacement priorities.*]
- 14 • Cost of opening libraries on Fridays

#### Public Safety

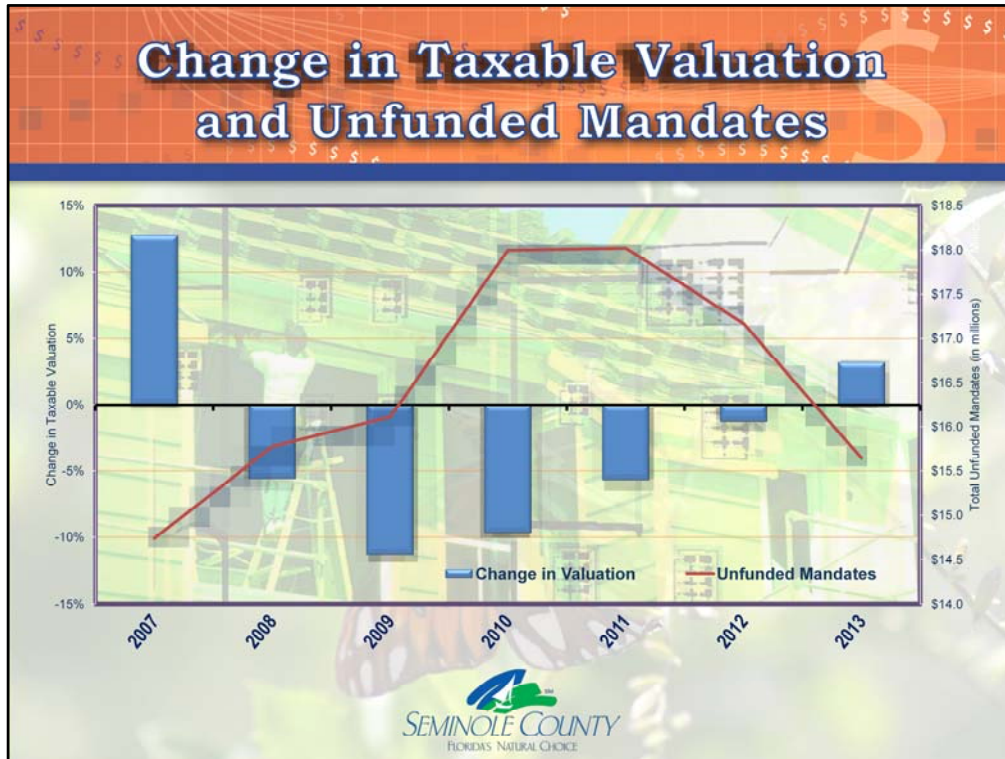
- N/A • Fire Service maintenance requirements for merger agreements [*Tad Stone to address*]

#### Public Works

- 16 • Current book value [cost and accumulated depreciation] for vehicles being replaced
- 17 • More info about vehicles funded through the transportation trust fund
- 18 • List of 57 vehicles [*8/01 Supplemental Information Document, pg 49*]
- Break list [of vehicles] down to depts [*8/01 Supplemental Information Document, pg 49*]
- Balance sheet for replacement vehicles
- Report on down time for PS vehicles as justification for lift request
- Serco contract [*distributed to BCC 8/1*]
- N/A • Revenue from auctioned vehicles [*approx \$7K within last 18 months*]

#### Resource Management

- 23 • Update on Grants from NARC –Forte
- 28 • Health care costs, implement changes before open enrollment.
- 30 • Workers Comp subsidy, County policy vs. State law.
- 31 • Date for response to medical wellness program.
- 32 • PTO Buyback Program



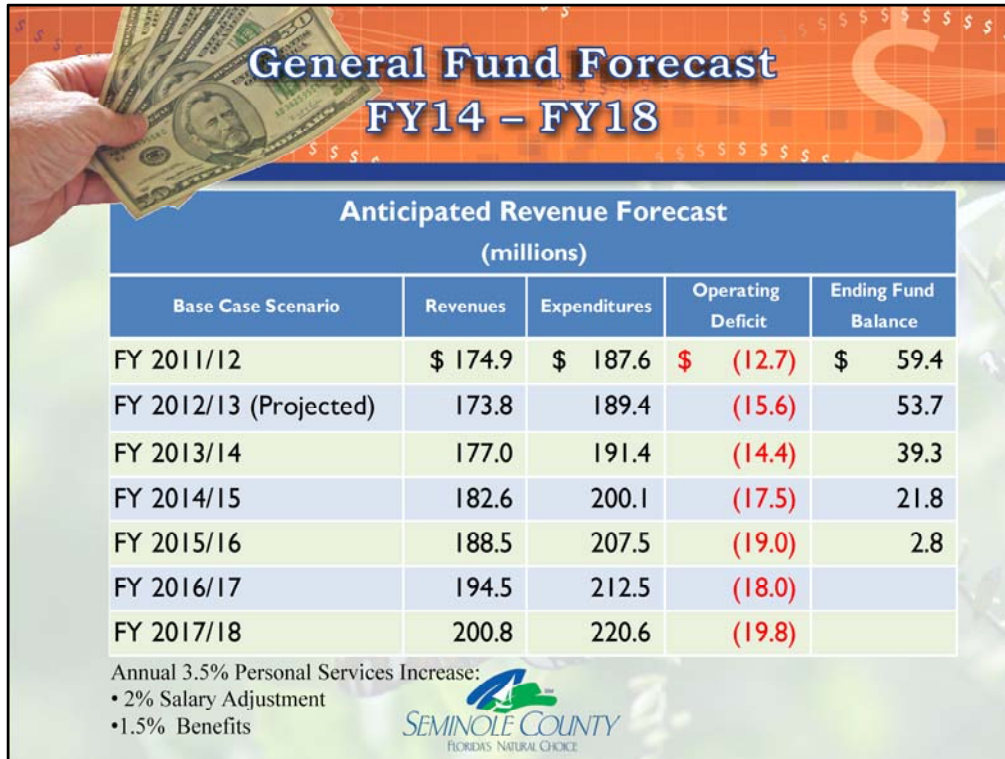
Due to the limited number of years of information available for unfunded mandates, information earlier than 2007 removed from this slide.

Historical Trend (left axis) reflects:

- Average **growth** (new construction) of 3%+ from 1999 through 2007 – total of **over 27%**
- Real estate bubble hitting the high in 2006
- Final year of increased valuation in January 1, 2007 (FY08) with HB1B neutralizing revenue (millage rate decreased 13%)
- Decrease in 2008 (FY09) from Amendment 1 vs. Market
- 2009 roll (FY10) 2008 Market correction began and continued into 2012 with reduced valuation for 4 yrs (cumulative of 25%)
- 2013 roll (FY14) hopefully the start of consistent growth
- Our new normal is expected to be around 3% on average.

Unfunded Mandates (right axis):

- FY 2007/08 - \$14.7M
- FY 2008/09 - \$15.8M
- FY 2009/10 - \$16.1M
- FY 2010/11 - \$18.0M - \$1.5M increase in Medicaid costs
- FY 2011/12 - \$18.0M
- FY 2012/13 - \$17.2M – partial year reduction in Juvenile Detention Costs (costs assumed by Sheriff)
- FY 2013/14 - \$15.6M – full year reduction in Juvenile Detention Costs (costs assumed by Sheriff)



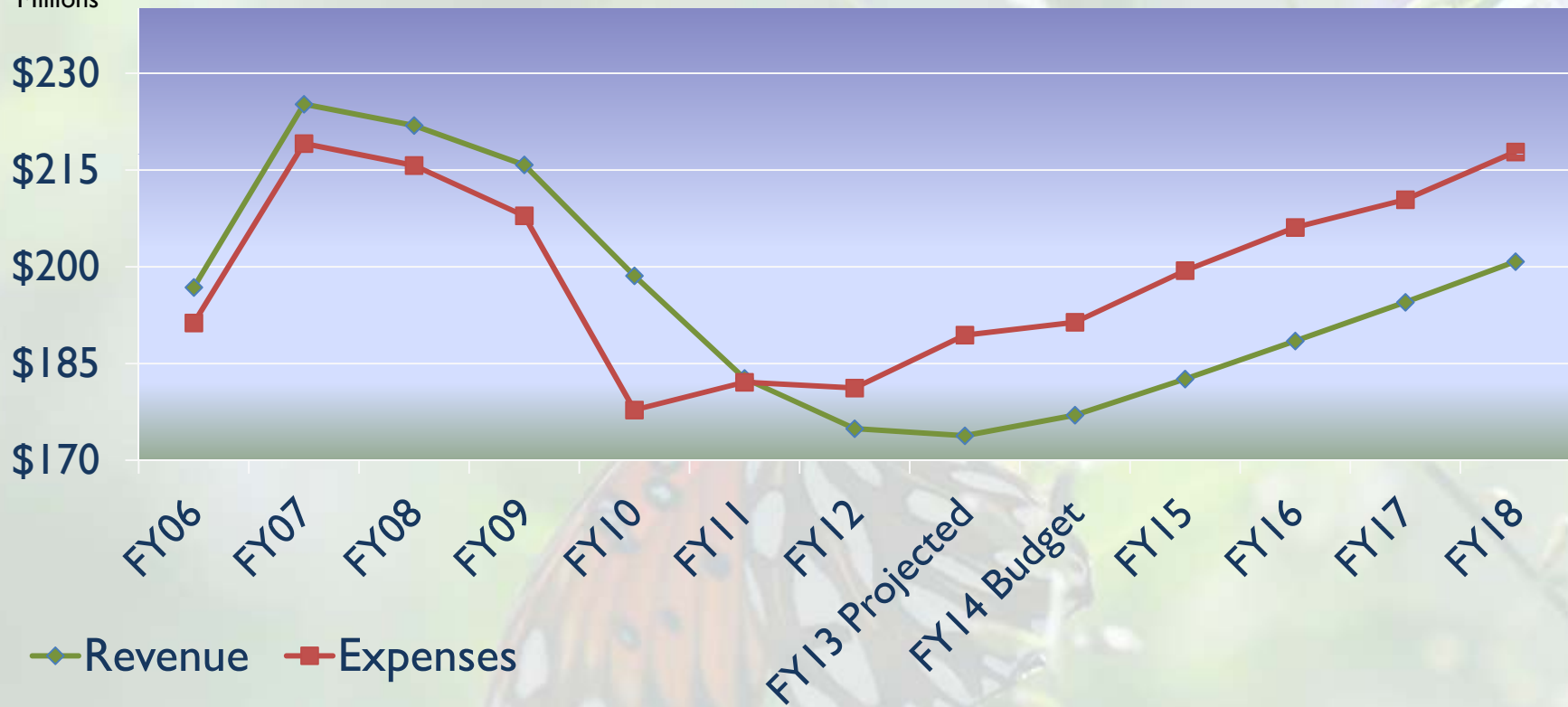
**General Fund Forecast- Anticipated Revenue**

- Revenue Growth: 3.5% Taxable Property Values; 4% Sales Tax; 2% Public Service Tax; 1% Other. Average General Fund Overall Revenue Growth 3.2%
- Expenditures for FY13 are based on projections of actual anticipated expenses (inclusive of Medicaid - \$600K)
  - ✓ Assumes 100% of carryforward projects from the prior fiscal year are expended in FY13 and no carryforwards in future years
  - ✓ Reduction of expenditures to reflect projected usage through 9/30/13
- Municipal CRA's expire with the 2015 Tax Roll (FY16) – Savings of \$2.8M in FY17 (Altamonte; Casselberry; and Sanford- Downtown Waterfront )
- Assumes Annual - 2% Salary Adjustment; 1.5% Benefits
- Estimated Medicaid impacts over next 5 years
  - ✓ Increase in FY15 \$100K to \$4.9M
  - ✓ Decrease in FY16 \$100K to \$4.8M
  - ✓ Decrease in FY18 \$100K to \$4.7M
- Constitutional Officers collectively increase on average 5% in future years
  - ✓ Assumes approximately \$4.8M in FY 2013/14 and \$5.0M annually in excess fees
- Forecast projects an estimated annual reduction of \$2.3M for temporary vacancies and program operations
- Fund Balance in future years is based on the carryforward of reserves / Demonstrates consistent use of reserves to support operations

# FY14 Budget Development General Fund

## Revenue/Expenditure Comparison

Millions



## **Explanation of \$2.3 million negative expenditure to reflect anticipated lapsed budget**


The inclusion of negative expenditures in general charges of \$1 million in personal services and \$1.3 million in operating expenses is a device intended to allow for more accurate budgeting on an overall level when the end of year lapsed funds that would comprise those estimates are not readily identifiable.

In personal service the \$1 million figure is presented as an estimate of routine turnover savings anticipated to occur over the course of the fiscal year. Positions will become vacant throughout the year through attrition and will remain vacant until refilled (if refilled). During the time these positions remain vacant savings will accrue. Without knowing where attrition will occur, however, it is impossible to determine with accuracy in which departments these savings will accrue and budget the negative figures at the department level.

With respect to operating expenses, amounts are budgeted based on anticipated needs and assumptions. By way of example, fuel is budgeted based on assumptions with respect to amount of miles to be driven, average fleet mileage, and the price of fuel. If any one of those assumptions is incorrect, e.g. the price of fuel turns out to be lower on average throughout the year than assumed, the budgeted expenditures for that item will be higher than actual expenditures over the course of the year. Similar situations occur throughout the budget where quantities to be purchased, contractual needs, project costs, etc. are estimated. Without knowing which of these specific situations will result in under expenditure of funds, we have chosen to budget the negative amount in general charges as an estimate of its General Fund impact on the budget.

**General Fund**  
**Budgeted Non-recurring Expenditures**

- **Significant non-recurring (project) expenditures moved from the General Fund**
- **Remaining items include:**
  - *Work Order Asset Management System - \$110K*
    - *Ongoing maintenance - \$11K/yr*
  - *Tennis Court Resurfacing - \$50K*
  - *Master Plan for Parks & Rec - \$35K*
  - *Internet Café Litigation - \$20K*

  
FLORIDA'S NATURAL CHOICE

The Budget and Fiscal Management Division has been actively segregating non-recurring budgeted expenditures from the General Fund over the past five years.

The project numbers for the items listed are:

- 70000048 – Master Plan for Parks & Recreation / Open Space
- 70000900 – Tennis Court Resurfacing
- 77000101 – Work Order Asset Management System
- 90000046 – Internet Café Litigation

Appropriated expenditures with a project number beginning with a “7” will carryforward from year to year until the project is completed. Appropriated expenditures with a project number beginning with a “9” expire at the end of the fiscal year.



## Benefits

### ALL Funds + Constitutionals


	FY 14 Budget INCREASE		TOTAL FY 14 BUDGET	
	Health Ins	FRS	Health Ins	*FRS
BCC	2,645,173	2,746,469	13,911,788	8,512,282
Sheriff	570,000	2,463,623		8,645,857
Property Appraiser	50,914	124,793	560,050	342,604
Supervisor of Elections	10,000	76,000	135,000	126,000
Clerk of Court	45,000		270,000	82,400
<b>Total</b>	3,321,087	5,410,885	14,876,838	17,709,143

### General Fund Impact

	FY 14 Budget INCREASE		TOTAL FY 14 BUDGET	
	Health Ins	FRS	Health Ins	FRS
BCC - GRF	-	-	-	-
Sheriff	570,000	2,463,623		
Property Appraiser	50,914	124,793	560,050	342,604
Supervisor of Elections	10,000	76,000	135,000	126,000
Clerk of Court	45,000		270,000	
<b>Total</b>	675,914	2,664,416	965,050	468,604

## Pay Adjustment Scenarios FY 2013/14

	<u>3% Increase</u>	<u>1.5% Increase + .5% Bonus</u>	<u>1% Increase + 1% Bonus</u>
General Revenue Funds	\$ 1.1M	\$ .7M	\$ .7M
Constitutional Officers	<u>2.1M</u>	<u>1.3M</u>	<u>1.2M</u>
<b>Total General Fund</b>	<b>\$ 3.2M</b>	<b>\$ 2.0M</b>	<b>\$ 1.9M</b>
Fire Fund	.8M	.5M	.5M
Other Funds	<u>.3M</u>	<u>.2M</u>	<u>.2M</u>
<b>Total County Impact</b>	<b>\$ 4.3M</b>	<b>\$ 2.7M</b>	<b>\$ 2.6M</b>



**-Amounts reported include the following:**

- ❖ Full-time Salaries and Part-time Wages included in FY14 Worksession Budget
- ❖ Fringe benefit costs:
  - Increase includes FICA and FRS
  - Bonus includes FICA
- ❖ General Revenue Funds: General Fund 00100, Transportation Trust Fund 10101, Building Fund 10400, Stormwater Fund 13000, and Economic Development Fund 13100.

**-Overtime Impact:**

- ❖ Overtime budget is not increased for pay adjustments, as the expectation is that the departments will revise processes and procedures to work more efficiently, in order to work within the same overtime budget allocation. If the Fire Rescue Team did not do this, the additional overtime pay would be \$135K.

# Leisure Services Department 2013-14 Budget Highlights

## Budget Issue LS-001

### Unfunded CIP Projects - \$1.9M

- Not funded in recommended budget
- Potential utilization of tourist development funds for qualified projects

### Prioritized

- Economic/Program Opportunity - \$1.1M
- End of Life Replacement/Repair - \$786K



# Leisure Services Department 2013-14 Budget Highlights

## Budget Issue LS-001

### Economic/Program Opportunity Prioritization - \$1.1M\*

Sanlando Park Sports Lighting Replacement	\$300,000
Sanlando Park Shade Cover Additions	\$ 75,000
Softball Complex Scoreboard Replacement	\$ 35,000
Softball Complex Public Address System Replacement	\$ 11,000
Red Bug Lake Park – Lighting Replacement	\$679,000
Red Bug Lake Park – Irrigation Replacement	\$ 35,000

*(\*) potential for TDC funding as these items relate directly to sports related economic development*

# Leisure Services Department 2013-14 Budget Highlights

## Budget Issue LS-001

### End of Life - Replacement/Repair - \$786K

Red Bug Lake Park – Playground Replacement	\$300,000
Sylvan Lake Park – Playground Replacement	\$400,000
West Branch – Bookstore Type Shelving Replacement	\$ 35,000
Central Branch Library – Lobby Tile Replacement	\$ 30,000
Greenwood Lakes Park – Shell Path Top Dressing	\$ 10,000
Ext. Serv. Office Bldg Lobby Desk Replacement	\$ 6,000
North Branch - Restroom Fixture Replacement	\$ 5,000*

\*Project will be reassessed as potential repairs and maintenance only.

## Leisure Services

### New Part Time Position - North Branch Library

**Budget Issue:** LS-01

**Issue Status:** Not Funded

#### **Budget Issue Description**

In May of 2008, the Library System reduced hours to reduce expenses. The Library closed all branches one hour early on weekdays from 9 PM to 8 PM, and closed on Fridays. There have been continued requests from the public to offer Friday Library hours. The Library Services Manager was asked by the BCC to look into ways to offer Friday hours again. The North Branch was selected based on its location, the access by public transportation, the demographics of community it serves, and the affordability in operational costs.

The library would need to add one part-time Assistant Librarian at the North Branch to make it possible to open the North Branch Library on Fridays.

This position would be \$15.04/hr x 1040 hours= \$15,641.60/yr. The increase in water and electricity costs is estimated to be \$5,940.00. The total cost to open the North Branch on Fridays is \$25,645.00

#### **State/Federal/Industry Mandates**

Our five branch library buildings are open 56 hours per week, 6 days a week. The Florida Library Standards considers 40 hours per week the minimum and 68 hours per week enhanced service.

#### **Consequences of Not Funding**

The Library will continue to provide access to the public for 56 hours per week including Saturday, Sunday and weeknights until 8 PM. County residents will not have access to a Seminole County library branch on Fridays.

#### **Equipment Requirements**

No additional equipment is needed.

#### **Benefits and Strategic Initiatives**

Based on the November 2012 figures for Unemployment, the residents of the Sanford area had an unemployment rate of 8.5 %, not seasonally adjusted. The unemployment rate in the Sanford area remains significantly above the County's rate of 7.3% and the national unemployment rate at 7.7%.

- For the month of January, 11,316 people visited the North Branch Library. Citizens asked the Reference Desk 11,269 questions during the month. Public access computers were used 83 hours per day during the month, with 2,994 residents using them for a total of 2,092 hours monthly.
- On average, 1,654 people used the North Branch on Fridays each month, before it was closed in May 2008.

#### **Goals and Objectives**

- The Library's mission is to provide free, public access to information, services and resources to meet the educational, recreational and informational needs of the citizens of Seminole County. The North Branch offers a computer center which is heavily used by residents applying for jobs, for access to government services, and for general access to online resources.

# Fleet Replacement Program 2013-14 Budget Highlights

## ■ Proposed Fleet Replacement List

	General		Fire		Environmental		Total	
	Qty	Cost	Qty	Cost	Qty	Cost	Qty	Cost
<b>Original List</b>	94	\$ 4.5M	23	\$ 3.1M	67	\$ 3.9M	184	\$ 11.5M
<b>Equipment Deferred</b>	68	2.8M	15	0.7M	44	2.4M	127	5.9M
<b>Final Proposed List</b>	26	\$ 1.7M	8	\$ 2.4M	23	\$ 1.5M	57	\$ 5.6M

- FY 13/14 fleet replacement list provided in supplemental package
- Deferred replacements have been included in year two of the five year replacement plan, provided in the supplemental package

## Coulter, Fred

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**From:** Khoury, Antoine  
**Sent:** Thursday, August 08, 2013 4:22 PM  
**To:** Forte, Joseph; Jecks, Timothy; Coulter, Fred  
**Cc:** Forte, Joseph; Horan, John; Pennisi, Joe; Moore, Devlin; Clark, Harvey; Wheeler, Alan  
**Subject:** Responses to Fleet Questions From the Public Works Work session  
**Attachments:** rfp-601340-12\_tc.pdf; 17 - Fleet Equipment Detail by Department.pdf

The purpose of this email is to respond to the questions that were presented to Public Works during the work session regarding Fleet operations.

1. Balance sheet for the equipment/vehicle replacements and a copy of the SERCO Contract.

The estimated depreciated value of the equipment/vehicles is as follows:

- General Fund \$ 109,363
- Public Safety \$ 81,506
- Environmental \$ 70,030

These values are estimates based on a straight line annual depreciation of 5% and not based on actual auction numbers. Copy of the SERCO contract is attached.

2. Do we provide lifts to SERCO per contract?

The county provides SERCO with buildings, service trucks, lifts, compressors, a wheel alignment machine and diagnostic machines that are considered permanent fixtures and are owned by the county. Serco provides technicians and hand tools to perform the maintenance on the fleet. The rationale is that if the county decides to terminate the SERCO contract, then the county can bring in another contractor with the permanent fixtures in place for a contractor to mobilize with minimum disruption to county operations (please see attached contract). Such equipment provided by the county are industry standards for any fleet maintenance operation.

3. Buying used vehicles to avoid the initial depreciation of new vehicles?

The county is exploring this option for FY 14/15 due to the fact that a contract has to be advertised and procured for such transactions. Furthermore, this current fiscal year there are no passenger cars being replaced and the basic trucks we are buying usually have some additional equipment installed when ordered through the sheriffs' contract. Public Works will be discussing this option with Purchasing to see how to get this accomplished for FY 14/15. Currently a few pieces of equipment are being bought used for landfill and sludge hauling operations.

4. Breakdown on what is the transportation fund equipment/vehicles?



Transportation Trust Fund

International Vaccon	01445	330,000	Public Works	Roads-Stormwater Repair and Maintenance
Ford F-350 Pickup Super Cab	02178	42,500	Public Works	Roads-Stormwater Repair and Maintenance
Ford F-450 Pickup Super Duty	02180	135,000	Public Works	Traffic Operations
Collins 300LB Air Hammer	07266	7,500	Public Works	Roads-Stormwater Repair and Maintenance
Ford F-150 Pickup Reg Cab	20207	21,000	Public Works	Engineering Professional Support
International Dump Truck	22995	125,000	Public Works	Roads-Stormwater Repair and Maintenance
International Dump Truck	22996	125,000	Public Works	Roads-Stormwater Repair and Maintenance
International Dump Truck	23162	125,000	Public Works	Roads-Stormwater Repair and Maintenance
International Dump Truck	23163	125,000	Public Works	Roads-Stormwater Repair and Maintenance
International Dump Truck	24495	125,000	Public Works	Roads-Stormwater Repair and Maintenance
Ford F-450 w/Crane	24597*	60,000	Public Works	Traffic Operations
<b>Fund Total</b>		<b>1,221,000</b>		

5. Need for F 450 with lift for the sign shop?

The current truck that is being used is an F 450 but with sides and no lift and the lift is needed to remove anchored signs that were anchored into the ground by a concrete base. Winches are used to remove these signs to reduce removal time and reduce the chance of an injury (winch power is 3700 lbs) and in certain locations the signs are so deep that it requires two wenches. The existing truck will be moved into the pool and an older pool vehicle will be auctioned off. Currently traffic engineering maintains approximately 29,000 signs with a monthly average of 660 sign repair/replacement work orders.

6. Need of additional two lifts to help reduce the turnaround time for Emergency Vehicles?

Fleet is continually working with Public Safety to improve and reduce the service turnaround time for all emergency vehicles. There is a weekly meeting and a daily telephone/meeting early each morning to evaluate open work orders. The Fleet Emergency Vehicle shop averages 11 work orders a day which means there are on average 11 units that are being worked on daily. Fleet and Public Safety believe that by adding these two lifts, turnaround time for this downed equipment is reduced because now two vehicles can be picked up in the air and worked on at the same time. Furthermore, the light vehicle shop usually borrows these lifts for use when the weight limit in their shop is exceeded due to maintenance trucks that have generators and pumps mounted in the beds. Having these additional lifts will help reduce the turnaround time for Emergency Vehicles and reduce the existing open work orders.

Please let me know if you have any additional questions.

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 Seminole County  
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 407 665 5768  
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# Fleet Replacement Plan

## Fleet Services - Fleet Replacement Fund

**Department/Program** **Fiscal Year 2013/14** **Estimated Cost**

Environmental Services

Central Transfer Station Operations Program

<b>BCC#:</b> 04943	<b>Current Unit:</b> 2003 Mack Refuse Trailer	<b>Faster Score:</b> 15.52	<b>Years Old:</b> 10
	<b>LTD Maint Cost:</b> 20,900 <b>Meter:</b> N/A	<b>New Unit:</b> Mack Refuse Trailer	58,700
<b>BCC#:</b> 05494	<b>Current Unit:</b> 2005 International Road Tractor	<b>Faster Score:</b> 19.46	<b>Years Old:</b> 9
	<b>LTD Maint Cost:</b> 81,777 <b>Meter:</b> 335,298 Miles	<b>New Unit:</b> International Road Tractor	111,000
<b>BCC#:</b> 05681	<b>Current Unit:</b> 2004 International 7600 Road Tractor	<b>Faster Score:</b> 19.42	<b>Years Old:</b> 9
	<b>LTD Maint Cost:</b> 87,481 <b>Meter:</b> 373,513 Miles	<b>New Unit:</b> International Road Tractor	111,000
<b>BCC#:</b> 06948	<b>Current Unit:</b> 2006 Mack Refuse Trailer	<b>Faster Score:</b> 13.41	<b>Years Old:</b> 8
	<b>LTD Maint Cost:</b> 17,690 <b>Meter:</b> N/A	<b>New Unit:</b> Mack Refuse Trailer	58,700
<b>BCC#:</b> 06949	<b>Current Unit:</b> 2006 Mack Refuse Trailer	<b>Faster Score:</b> 14.89	<b>Years Old:</b> 8
	<b>LTD Maint Cost:</b> 25,372 <b>Meter:</b> N/A	<b>New Unit:</b> Mack Refuse Trailer	58,700
<b>BCC#:</b> 06950	<b>Current Unit:</b> 2006 Mack Refuse Trailer	<b>Faster Score:</b> 13.71	<b>Years Old:</b> 8
	<b>LTD Maint Cost:</b> 19,262 <b>Meter:</b> N/A	<b>New Unit:</b> Mack Refuse Trailer	58,700
<b>BCC#:</b> 07257	<b>Current Unit:</b> 2006 Mack Refuse Trailer	<b>Faster Score:</b> 18.78	<b>Years Old:</b> 7
	<b>LTD Maint Cost:</b> 45,550 <b>Meter:</b> N/A	<b>New Unit:</b> Mack Refuse Trailer	58,700
<b>BCC#:</b> 07258	<b>Current Unit:</b> 2006 Mack Refuse Trailer	<b>Faster Score:</b> 16.81	<b>Years Old:</b> 7
	<b>LTD Maint Cost:</b> 35,337 <b>Meter:</b> N/A	<b>New Unit:</b> Mack Refuse Trailer	58,700
<b>BCC#:</b> 07259	<b>Current Unit:</b> 2006 Mack Refuse Trailer	<b>Faster Score:</b> 14.90	<b>Years Old:</b> 7
	<b>LTD Maint Cost:</b> 25,416 <b>Meter:</b> N/A	<b>New Unit:</b> Mack Refuse Trailer	58,700
<b>BCC#:</b> 07260	<b>Current Unit:</b> 2006 Mack Refuse Trailer	<b>Faster Score:</b> 17.05	<b>Years Old:</b> 7
	<b>LTD Maint Cost:</b> 36,581 <b>Meter:</b> N/A	<b>New Unit:</b> Mack Refuse Trailer	58,700
<b>BCC#:</b> 07261	<b>Current Unit:</b> 2006 Mack Refuse Trailer	<b>Faster Score:</b> 15.85	<b>Years Old:</b> 7
	<b>LTD Maint Cost:</b> 30,372 <b>Meter:</b> N/A	<b>New Unit:</b> Mack Refuse Trailer	58,700
<b>BCC#:</b> 07262	<b>Current Unit:</b> 2006 Mack Refuse Trailer	<b>Faster Score:</b> 18.58	<b>Years Old:</b> 7
	<b>LTD Maint Cost:</b> 44,542 <b>Meter:</b> N/A	<b>New Unit:</b> Mack Refuse Trailer	58,700

**Central Transfer Station Operations Program** **809,000**

Landfill Operations Program

<b>BCC#:</b> 02071	<b>Current Unit:</b> 2000 Specialty Light Tower	<b>Faster Score:</b> 16.30	<b>Years Old:</b> 12
	<b>LTD Maint Cost:</b> 4,720 <b>Meter:</b> 2,299 Hours	<b>New Unit:</b> Portable Light Tower	8,000
<b>BCC#:</b> 06589	<b>Current Unit:</b> 2006 International Shuttle 6X6	<b>Faster Score:</b> 19.82	<b>Years Old:</b> 7
	<b>LTD Maint Cost:</b> 140,028 <b>Meter:</b> 10,952 Hours	<b>New Unit:</b> International Shuttle (6X6)	236,900
<b>BCC#:</b> 06904	<b>Current Unit:</b> 2005 Bush Hog Mower Attachment	<b>Faster Score:</b> 20.00	<b>Years Old:</b> 8
	<b>LTD Maint Cost:</b> 28,772 <b>Meter:</b> N/A	<b>New Unit:</b> 20' Bush Hog Mower Attachment	19,500

**Landfill Operations Program** **264,400**

# Fleet Replacement Plan

## Fleet Services - Fleet Replacement Fund

**Department/Program** **Fiscal Year 2013/14** **Estimated Cost**

Environmental Services

Utilities Engineering Program

<b>BCC#:</b> 01022	<b>Current Unit:</b> 2000 Ford Ranger	<b>Faster Score:</b> 20.00	<b>Years Old:</b> 13	
	<b>LTD Maint Cost:</b> 17,044 <b>Meter:</b> 150,950 Miles	<b>New Unit:</b> Ford F-150 Pickup Ext Cab		20,000
<b>BCC#:</b> 01473	<b>Current Unit:</b> 2000 Ford F150 Regular	<b>Faster Score:</b> 18.94	<b>Years Old:</b> 13	
	<b>LTD Maint Cost:</b> 13,779 <b>Meter:</b> 120,830 Miles	<b>New Unit:</b> Ford F-150 Pickup Ext Cab		21,500
<b>BCC#:</b> 02145	<b>Current Unit:</b> 2001 Ford F150 Ext Cab	<b>Faster Score:</b> 16.63	<b>Years Old:</b> 12	
	<b>LTD Maint Cost:</b> 14,599 <b>Meter:</b> 145,530 Miles	<b>New Unit:</b> Ford F-150 Pickup Ext Cab 4X4		27,815
<b>BCC#:</b> 02163	<b>Current Unit:</b> 2001 Ford F150 Ext Cab	<b>Faster Score:</b> 15.50	<b>Years Old:</b> 12	
	<b>LTD Maint Cost:</b> 12,110 <b>Meter:</b> 130,317 Miles	<b>New Unit:</b> Ford F-150 Pickup Ext Cab 4X4		27,769
<b>Utilities Engineering Program</b>				<b>97,084</b>

Utility Revenue Collection & Management Program

<b>BCC#:</b> 01476	<b>Current Unit:</b> 2000 Ford F150 Regular	<b>Faster Score:</b> 17.31	<b>Years Old:</b> 13	
	<b>LTD Maint Cost:</b> 11,262 <b>Meter:</b> 166,208 Miles	<b>New Unit:</b> Ford F-150 Pickup Ext Cab		21,500
<b>Utility Revenue Collection &amp; Management Program</b>				<b>21,500</b>

Wastewater Management Program

<b>BCC#:</b> 00296**	<b>Current Unit:</b> 1999 International Vaccon	<b>Faster Score:</b> 15.55	<b>Years Old:</b> 14	
	<b>LTD Maint Cost:</b> 218,884 <b>Meter:</b> 882 Hours	<b>New Unit:</b> International Vaccon		310,000
<b>BCC#:</b> 02864	<b>Current Unit:</b> 2002 Ford F150 Ext Cab	<b>Faster Score:</b> 16.54	<b>Years Old:</b> 12	
	<b>LTD Maint Cost:</b> 13,030 <b>Meter:</b> 134,824 Miles	<b>New Unit:</b> Ford F-150 Pickup Ext Cab		21,500
<b>Wastewater Management Program</b>				<b>331,500</b>

Water Management Program

<b>BCC#:</b> 20967	<b>Current Unit:</b> 1996 Ford F150 Regular	<b>Faster Score:</b> 18.38	<b>Years Old:</b> 17	
	<b>LTD Maint Cost:</b> 14,416 <b>Meter:</b> 81,200 Miles	<b>New Unit:</b> Ford F-150 Pickup Ext Cab		20,000
<b>Water Management Program</b>				<b>20,000</b>
<b>Department Total</b>				<b>1,543,484</b>

Leisure Services

Greenways & Trails

<b>BCC#:</b> 23060	<b>Current Unit:</b> 1997 Ford F150 Regular	<b>Faster Score:</b> 18.95	<b>Years Old:</b> 17	
	<b>LTD Maint Cost:</b> 13,476 <b>Meter:</b> 147,783 Miles	<b>New Unit:</b> Ford F-150 Pickup Reg Cab		21,500
<b>Greenways &amp; Trails</b>				<b>21,500</b>

Natural Lands

<b>BCC#:</b> 00254	<b>Current Unit:</b> 1999 Ford F250 Regular	<b>Faster Score:</b> 17.35	<b>Years Old:</b> 14	
	<b>LTD Maint Cost:</b> 17,101 <b>Meter:</b> 123,700 Miles	<b>New Unit:</b> Ford F-250 Pickup Reg Cab		21,500
<b>BCC#:</b> 20966	<b>Current Unit:</b> 1997 Ford F150 Ext Cab	<b>Faster Score:</b> 17.37	<b>Years Old:</b> 17	
	<b>LTD Maint Cost:</b> 15,043 <b>Meter:</b> 142,101 Miles	<b>New Unit:</b> Ford F-150 Pickup Ext Cab		22,000

# Fleet Replacement Plan Fleet Services - Fleet Replacement Fund

**Department/Program** **Fiscal Year 2013/14** **Estimated Cost**

Leisure Services

Natural Lands

**Natural Lands** 43,500

Recreational Activities & Programs

<b>BCC#:</b> 05261	<b>Current Unit:</b> 2004 Toro Cart	<b>Faster Score:</b> 20.00	<b>Years Old:</b> 10	
	<b>LTD Maint Cost:</b> 11,305 <b>Meter:</b> 3,125 Hours	<b>New Unit:</b> Toro Utility Cart		9,000
<b>BCC#:</b> 07616	<b>Current Unit:</b> 2006 Smithco Groomer	<b>Faster Score:</b> 17.92	<b>Years Old:</b> 7	
	<b>LTD Maint Cost:</b> 8,520 <b>Meter:</b> 1,802 Hours	<b>New Unit:</b> Groomer Attachment		14,000
<b>BCC#:</b> 24494	<b>Current Unit:</b> 2000 Sterling L7501 Dump	<b>Faster Score:</b> 18.24	<b>Years Old:</b> 13	
	<b>LTD Maint Cost:</b> 50,138 <b>Meter:</b> 140,456 Miles	<b>New Unit:</b> International Dump Truck		125,000
<b>Recreational Activities &amp; Programs</b>				<b>148,000</b>
<b>Department Total</b>				<b>213,000</b>

Public Safety

EMS/Fire/Rescue (County)

<b>BCC#:</b> 00398	<b>Current Unit:</b> 1999 Pierce Spare 05	<b>Faster Score:</b> 11.15	<b>Years Old:</b> 14	
	<b>LTD Maint Cost:</b> 148,279 <b>Meter:</b> 99,028 Miles	<b>New Unit:</b> Engine		425,000
<b>BCC#:</b> 03954	<b>Current Unit:</b> 2003 International Rescue 36	<b>Faster Score:</b> 10.07	<b>Years Old:</b> 10	
	<b>LTD Maint Cost:</b> 84,781 <b>Meter:</b> 156,243 Miles	<b>New Unit:</b> Rescue		210,000
<b>BCC#:</b> 04123	<b>Current Unit:</b> 1998 Sutphen Tower 12	<b>Faster Score:</b> 11.59	<b>Years Old:</b> 11	
	<b>LTD Maint Cost:</b> 402,466 <b>Meter:</b> 151,869 Miles	<b>New Unit:</b> Tower		950,000
<b>BCC#:</b> 04136	<b>Current Unit:</b> 1999 GMC Suburban	<b>Faster Score:</b> 12.73	<b>Years Old:</b> 11	
	<b>LTD Maint Cost:</b> 29,289 <b>Meter:</b> 158,026 Miles	<b>New Unit:</b> Ford F-250 Crew Cab 4X4 (Incider Command)		80,000
<b>BCC#:</b> 04140	<b>Current Unit:</b> 2002 Chevrolet Tahoe	<b>Faster Score:</b> 14.48	<b>Years Old:</b> 11	
	<b>LTD Maint Cost:</b> 37,157 <b>Meter:</b> 180,772 Miles	<b>New Unit:</b> Ford F-250 Crew Cab 4X4 (Incider Command)		80,000
<b>BCC#:</b> 04622	<b>Current Unit:</b> 2003 Pierce Engine 12	<b>Faster Score:</b> 11.38	<b>Years Old:</b> 10	
	<b>LTD Maint Cost:</b> 221,244 <b>Meter:</b> 128,756 Miles	<b>New Unit:</b> Engine		450,000
<b>BCC#:</b> 24459	<b>Current Unit:</b> 1998 Honda ATV	<b>Faster Score:</b> 20.00	<b>Years Old:</b> 15	
	<b>LTD Maint Cost:</b> 5,091 <b>Meter:</b> N/A	<b>New Unit:</b> Side-by-Side Utility Terrain Vehicle		24,500
<b>BCC#:</b> 24683	<b>Current Unit:</b> 1999 Freightliner Rescue 04	<b>Faster Score:</b> 10.36	<b>Years Old:</b> 13	
	<b>LTD Maint Cost:</b> 84,580 <b>Meter:</b> 118,570 Miles	<b>New Unit:</b> Rescue		210,000
<b>EMS/Fire/Rescue (County)</b>				<b>2,429,500</b>
<b>Department Total</b>				<b>2,429,500</b>

# Fleet Replacement Plan

## Fleet Services - Fleet Replacement Fund

Department/Program	Fiscal Year 2013/14	Estimated Cost
<u>Public Works</u>		
Engineering Professional Support		
<b>BCC#:</b> 20207	<b>Current Unit:</b> 1995 Ford F150 Regular	<b>Faster Score:</b> 15.98 <b>Years Old:</b> 18
	<b>LTD Maint Cost:</b> 7,802 <b>Meter:</b> 127,800 Miles	<b>New Unit:</b> Ford F-150 Pickup Reg Cab    21,000
<b>Engineering Professional Support</b>		<b>21,000</b>
Facilities		
<b>BCC#:</b> 19468	<b>Current Unit:</b> 1994 Ford E250 Van	<b>Faster Score:</b> 19.61 <b>Years Old:</b> 19
	<b>LTD Maint Cost:</b> 17,456 <b>Meter:</b> 110,744 Miles	<b>New Unit:</b> Ford E-250 Van Ext    23,000
<b>BCC#:</b> 19470	<b>Current Unit:</b> 1994 Ford E250 Van	<b>Faster Score:</b> 20.00 <b>Years Old:</b> 19
	<b>LTD Maint Cost:</b> 16,309 <b>Meter:</b> 130,165 Miles	<b>New Unit:</b> Ford E-250 Van Ext    23,000
<b>BCC#:</b> 19471	<b>Current Unit:</b> 1994 Ford E250 Van	<b>Faster Score:</b> 17.74 <b>Years Old:</b> 19
	<b>LTD Maint Cost:</b> 11,709 <b>Meter:</b> 108,499 Miles	<b>New Unit:</b> Ford E-250 Van Ext    23,000
<b>BCC#:</b> 21190	<b>Current Unit:</b> 1996 Ford F150 Regular	<b>Faster Score:</b> 17.70 <b>Years Old:</b> 17
	<b>LTD Maint Cost:</b> 10,801 <b>Meter:</b> 131,851 Miles	<b>New Unit:</b> Ford E-250 Van Ext    23,000
<b>Facilities</b>		<b>92,000</b>
Fleet Management		
<b>BCC#:</b> 00200	<b>Current Unit:</b> 1999 Ford F450 Super Duty	<b>Faster Score:</b> 19.88 <b>Years Old:</b> 15
	<b>LTD Maint Cost:</b> 25,136 <b>Meter:</b> 182,898 Miles	<b>New Unit:</b> Ford F-450 Pickup Super Duty    34,000
<b>BCC#:</b> 00201	<b>Current Unit:</b> 1999 Ford F450 Super Duty	<b>Faster Score:</b> 20.00 <b>Years Old:</b> 15
	<b>LTD Maint Cost:</b> 27,153 <b>Meter:</b> 156,945 Miles	<b>New Unit:</b> Ford F-450 Pickup Super Duty    34,000
<b>BCC#:</b> 05231	<b>Current Unit:</b> 2004 Ford F150 Ext Cab	<b>Faster Score:</b> 18.89 <b>Years Old:</b> 9
	<b>LTD Maint Cost:</b> 23,317 <b>Meter:</b> 186,259 Miles	<b>New Unit:</b> Ford F-150 Pickup Ext Cab    22,000
<b>BCC#:</b> 18669	<b>Current Unit:</b> 1993 Ford F350 Regular	<b>Faster Score:</b> 18.48 <b>Years Old:</b> 20
	<b>LTD Maint Cost:</b> 15,514 <b>Meter:</b> 83,577 Miles	<b>New Unit:</b> Ford F-350 Pickup Reg Cab    28,016
<b>Fleet Management</b>		<b>118,016</b>
Mosquito Control		
<b>BCC#:</b> 01329	<b>Current Unit:</b> 2000 Ford F150 Ext Cab	<b>Faster Score:</b> 15.53 <b>Years Old:</b> 13
	<b>LTD Maint Cost:</b> 12,118 <b>Meter:</b> 161,602 Miles	<b>New Unit:</b> Ford F-150 Pickup Ext Cab    22,000
<b>Mosquito Control</b>		<b>22,000</b>
Roads-Stormwater Repair and Maintenance		
<b>BCC#:</b> 01445	<b>Current Unit:</b> 2000 International Vaccon	<b>Faster Score:</b> 16.37 <b>Years Old:</b> 13
	<b>LTD Maint Cost:</b> 120,429 <b>Meter:</b> 9,903 Hours	<b>New Unit:</b> International Vaccon    330,000
<b>BCC#:</b> 02178	<b>Current Unit:</b> 2001 Ford F350 Super Cab	<b>Faster Score:</b> 18.72 <b>Years Old:</b> 12
	<b>LTD Maint Cost:</b> 30,117 <b>Meter:</b> 215,573 Miles	<b>New Unit:</b> Ford F-350 Pickup Super Cab    42,500
<b>BCC#:</b> 07266	<b>Current Unit:</b> 2005 Collins Air Hammer	<b>Faster Score:</b> 13.38 <b>Years Old:</b> 8
	<b>LTD Maint Cost:</b> 1,436 <b>Meter:</b> N/A	<b>New Unit:</b> Collins 300LB Air Hammer    7,500

# Fleet Replacement Plan

## Fleet Services - Fleet Replacement Fund

Department/Program	Fiscal Year 2013/14	Estimated Cost
<u>Public Works</u>		
Roads-Stormwater Repair and Maintenance		
<b>BCC#:</b> 22995	<b>Current Unit:</b> 1997 Ford LT8501 Dump <b>LTD Maint Cost:</b> 80,615 <b>Meter:</b> 247,541 Miles	<b>Faster Score:</b> 20.00 <b>Years Old:</b> 17 <b>New Unit:</b> International Dump Truck      125,000
<b>BCC#:</b> 22996	<b>Current Unit:</b> 1997 Ford LT8501 Dump <b>LTD Maint Cost:</b> 71,183 <b>Meter:</b> 224,863 Miles	<b>Faster Score:</b> 20.00 <b>Years Old:</b> 17 <b>New Unit:</b> International Dump Truck      125,000
<b>BCC#:</b> 23162	<b>Current Unit:</b> 1997 Ford LT8501 Dump <b>LTD Maint Cost:</b> 77,705 <b>Meter:</b> 225,009 Miles	<b>Faster Score:</b> 20.00 <b>Years Old:</b> 16 <b>New Unit:</b> International Dump Truck      125,000
<b>BCC#:</b> 23163	<b>Current Unit:</b> 1997 Ford LT8501 Dump <b>LTD Maint Cost:</b> 55,310 <b>Meter:</b> 195,975 Miles	<b>Faster Score:</b> 20.00 <b>Years Old:</b> 16 <b>New Unit:</b> International Dump Truck      125,000
<b>BCC#:</b> 24495	<b>Current Unit:</b> 2000 Sterling L7501 Dump <b>LTD Maint Cost:</b> 66,844 <b>Meter:</b> 193,789 Miles	<b>Faster Score:</b> 20.00 <b>Years Old:</b> 13 <b>New Unit:</b> International Dump Truck      125,000
<b>Roads-Stormwater Repair and Maintenance</b>		<b>1,005,000</b>
Traffic Operations		
<b>BCC#:</b> 02180	<b>Current Unit:</b> 2001 Ford F450 Super Duty <b>LTD Maint Cost:</b> 33,373 <b>Meter:</b> 130,262 Miles	<b>Faster Score:</b> 15.45 <b>Years Old:</b> 12 <b>New Unit:</b> Ford F-450 Pickup Super Duty      135,000
<b>BCC#:</b> 24597*	<b>Current Unit:</b> 1999 Ford F450 Super Duty <b>LTD Maint Cost:</b> 9,237 <b>Meter:</b> 102,037 Miles	<b>Faster Score:</b> 12.03 <b>Years Old:</b> 15 <b>New Unit:</b> Ford F-450 w/Crane      60,000
<b>Traffic Operations</b>		<b>195,000</b>
<b>Department Total</b>		<b>1,453,016</b>
<b>Fiscal Year 2013/14</b>		<b>5,639,000</b>

## Coulter, Fred

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**From:** Pennisi, Joe  
**Sent:** Friday, August 02, 2013 11:52 AM  
**To:** Coulter, Fred; Polk, Lin  
**Subject:** FW: eRegions: July 29, 2013

[For inclusion in work session follow up document.](#)

jfp

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**From:** Forte, Joseph  
**Sent:** Friday, August 02, 2013 11:45 AM  
**To:** Dallari, Bob; MacDonald, Fran  
**Cc:** Hartmann, Jim; Pennisi, Joe  
**Subject:** FW: eRegions: July 29, 2013

Chairman,

In response to your questions about the NARC grants brought up during the budget work session:

During the staff's last Smart Grants conference call with our consultants it was determined that Seminole County did not meet the "rural" qualifications for those particular grants.

The following grants were forwarded to the respective departments:

***Public Safety, Tad Stone - Department of Homeland Security – FEMA***

We are not interested in this grant. While it seems like a great opportunity, we simply don't have the staff to manage any additional grants at this time. Public Safety is struggling to get things thru the Clerk's office with our current preparedness grants. Timing on this is not good.

***Economic Development, Tom Tomerlin - US Department of Commerce Economic Development***

Waiting on a response.

***Leisure Services, Lisa Snead Office Depot Foundation***

This is a small grant averaging \$1,000.00. Staff is looking into this as an option to buy one or more I-Pads for the Library children's program.

***Community Services, Val Turner - Department of Housing and Urban Development***

The Choice Grant is mostly for housing authorities and it is my understanding that City of Orlando Housing Authority is submitting an application on behalf of Sanford Housing Authority. Also, the Sustainable Communities Grant is currently being implemented by: The **East Central Florida Regional Planning Council** will be awarded **\$2,400,000** to develop *Transit as an economic catalyst: planning for sustainable and inclusive growth around East Central Florida's Sun Rail stations*. The region will use this Category 2 plan to develop and prepare for implementation of sustainable and inclusive community development plans around the future station locations for East Central Florida's SunRail commuter rail system. Development around the SunRail station will attract higher paying jobs as well as access to these jobs using public transport, promote social equity and access to opportunity, provide more transportation choices reducing energy use, provide affordable and energy efficient housing around the stations, encourage sustainable, compact urban development around the stations, and integrate/leverage investments among state regional and local transportation, economic development, housing, community development as well as other agencies.

# National Association of Regional Councils (NARC) GRANT OPPORTUNITIES

**The Plum Creek Foundation – *Community Services researched and they are not accepting applications at this time.***

*Deadline to Apply: July 31, 2013 – October 31, 2013*

The Plum Creek Foundation provides support for community-based nonprofit organizations that work to improve the general welfare and quality of life in the communities that Plum Creek serves in Alabama, Arkansas, Florida, Georgia, Louisiana, Maine, Michigan, Mississippi, Montana, New Hampshire, Oklahoma, Oregon, South Carolina, Texas, Vermont, Washington, West Virginia, and Wisconsin. The Foundation's areas of interest include community services, education, environment, and the arts. Go to the company's website [HERE](#) to review the grant guidelines and download the application form.

**Retirement Research Foundation – *Community Services was interested in obtaining more information but the deadline has past.***

*Deadline to Apply: August 1*

Retirement Research Foundation is accepting applications for projects to improve the lives of aging Americans. Support is available to nonprofit organizations for research, advocacy, training, and other efforts designed to improve the lives of older adults, and to nonprofit organizations in seven states for direct service programs for the elderly. Projects and the organizations leading them must have a local focus on communities in Illinois, Indiana, Iowa, Kentucky, Missouri, Wisconsin, or Florida. However, advocacy, training, and research projects of national relevance are considered from organizations located anywhere in the United States. Click [HERE](#) for an application and guidelines.

**The Heinz Endowments – *Regional Focus – Southwestern Pennsylvania, 501(c)(3) or 509(a) Public Charities required***

*Deadline to Apply: August 1, 2013*

The Heinz Endowments are offering grants in five program areas: arts & culture, children, youth & families, education, environment, and community & economic development. To review the organization's guidelines, click [HERE](#).

**USDA – Rural Housing Service– *Seminole does not qualify as rural area***

*Deadline: August 2, 2013*

The Rural Housing Service (RHS) announces that it is soliciting applications under its Housing Preservation Grant (HPG) program. The HPG program is a grant program which provides qualified public agencies, private nonprofit organizations grant funds to assist very low- and low-income homeowners in repairing and rehabilitating their homes in rural areas. More information is available [HERE](#).



**Department of Housing and Urban Development— *Per Community Services, the Sustainable Communities Grant is currently being implemented by The East Central Florida Regional Planning Council***

The **East Central Florida Regional Planning Council** will be awarded **\$2,400,000** to develop *Transit as an economic catalyst: planning for sustainable and inclusive growth around East Central Florida's Sun Rail stations*. The region will use this Category 2 plan to develop and prepare for implementation of sustainable and inclusive community development plans around the future station locations for East Central Florida's SunRail commuter rail system. Development around the SunRail station will attract higher paying jobs as well as access to these jobs using public transport, promote social equity and access to opportunity, provide more transportation choices reducing energy use, provide affordable and energy efficient housing around the stations, encourage sustainable, compact urban development around the stations, and integrate/leverage investments among state regional and local transportation, economic development, housing, community development as well as other agencies.

*Deadline: August 7, 2013*

HUD has announced \$4.5 million in capacity building grants for the Sustainable Communities program. HUD is seeking applications from consortia that demonstrate significant knowledge, skills, and experience in community planning efforts and have a cohesive plan for assisting the HUD Sustainable Communities grantees. For more information, click [\*\*HERE\*\*](#).

**Walmart Foundation— *This grant is only offered to nonprofits.***

*Deadline to Apply: August 9, 2013*

Walmart Foundation is **offering grants to nonprofits** in all 50 states, Washington, D.C. and Puerto Rico for programs in education, workforce development, environmental sustainability, health, and hunger relief. Grants range from \$25,000 to \$250,000. To learn more about the Foundation and these grants, click [\*\*HERE\*\*](#).

**USDA – Rural Utilities Service – *Seminole does not qualify as rural area***

*Deadline: August 12, 2013*

USDA has funding availability for the Distance Learning and Telemedicine (DLT) Grant Program. This program is aimed at providing access to education, training and

healthcare resources in rural areas. Funds can be used to buy equipment and provide technical assistance. To be eligible, applicants must serve a rural area, demonstrate economic need and provide at least 15 percent in matching funds. More information is available [HERE](#).

**Department of Homeland Security – FEMA– *Forwarded to Public Safety.***

*Department is not interested due to not having staff to manage additional grants.*

*Deadline: August 16, 2013*

FY 2013 Continuing Training Grants (CTG) funds are available to develop and deliver innovative training programs that are national in scope and meet emerging training needs in our Nation's communities. Where possible, efforts should be made in to develop and deliver training programs to address priorities from the National Preparedness Report and Capability Estimation Process. More information is available [HERE](#).

**The U.S. Department of Commerce Economic Development Administration:  
Funding Cycle 1 of 2014– *Forwarded to Tom Tomerlin and copied Nicole on July 30<sup>th</sup>. No response yet.***

*Deadline to Apply: September 13, 2013*

The Economic Development Administration is offering grants for the Funding Cycle 1 of 2014. Grants made under these programs are designed to leverage existing regional assets to support the implementation of economic development strategies that advance new ideas and creative approaches to increase economic prosperity in distressed communities. Eligible: nonprofits, governments, Native American governments, public institutions of higher learning and others. For more information, click [HERE](#).

**Choice Neighborhoods Implementation Grant Program– *Per Community Services, the Choice Grant is mostly for housing authorities.***

*Deadline: September 10, 2013*

Funding is available to support the implementation of neighborhood revitalization plans

aimed at replacing distressed public and assisted housing with high-quality mixed-income housing; improving educational outcomes and intergenerational mobility for youth with services and supports delivered directly to youth and their families; and encouraging public and private reinvestment in distressed neighborhoods. Communities must develop and implement a comprehensive neighborhood revitalization strategy, or Transformation Plan. More information is available [HERE](#).

**Office Depot Foundation– *Libraries is interested in applying.***

*Application Deadline: May 1 – October 31, 2013*

The Office Depot Foundation is offering grant support to nonprofit organizations, government agencies, libraries, and schools that bring systemic change to the communities they serve. The Foundation provides grants averaging \$1,000 in three distinct categories. The focus of the “Giving Children Tools for Success” category is on activities that give young people tools to succeed in school and in life through education and inspiration. The “Building Capacity to Serve Communities” category targets programs that help nonprofit organizations to serve the needs of their communities efficiently. The purpose of the “Disaster Preparedness, Relief, Recovery, and Rebuilding” category is to support efforts that help people and communities prepare for disasters and rebuild and recover when disasters occur. Applications will be accepted from May 1 through October 31, 2013. Click [HERE](#) to review the guidelines.

**Health care costs, Implement changes before open enrollment:**

Attached is an Excel spreadsheet that provides several opportunities to reduce the health care renewal budget. One or multiple options may be selected.

Florida Blue has confirmed that if the County will be holding open enrollment in October, they would need to know benefit changes by September 1, 2013. This would allow Florida Blue enough time to reprogram and set up their claim system. Additionally, Florida Blue needs this information in order to meet a Health Care Reform requirement to provide Summary Benefit Comparisons during open enrollment. If the County held open enrollment in November, the deadline would be October 1, 2013.

Should the County decide to make a change regarding Medicare and > 65 retirees, our consultant Hylant Group , recommends that the County make this change for the 2014 plan year and start communicating to over 65 retirees now. This will allow the retirees the opportunity to enroll in Medicare Part D during the Medicare enrollment period which is typically October/November. Florida Blue is researching the lead time needed to reprogram the claims system.

## 2014 Seminole County Government Health Renewal Budget Work Session Scenarios

Change	Annual Cost or Expected Claims Reduction	Comments
\$500/\$1000 ind/fam deductible 90/10% Coinsurance \$100 4th tier Rx	\$1,667,287 reduction in expected claims*	Based on Symetra initial 2014 renewal calculation (see option 1 (12.21%) from exhibit 3 given at 6-11-13 BOCC workshop)
\$250/\$500 ind/fam deductible 90/10% Coinsurance \$100 4th tier Rx	\$833,643 (conservative approach) reduction in expected claims*	Option 1 plan changes nets 10% discount to claims. Cut this in half for \$250 deductible = 5% discount to claims. <b>NOTE:</b> This was requested from Symetra, Andria extrapolated the number from the data
\$250/\$500 ind/fam deductible 90/10% Coinsurance \$100 4th tier Rx	\$983,679 (aggressive approach) reduction in expected claims*	Assumes 1.5% increase to claims for every \$100 in deductible. (1.5*2.5=3.35%). Subtract the 3.35% from the Option 1 9.65% discount = 5.9% discount applied to claims. <b>NOTE:</b> This # DID NOT come from Symetra, Andria extrapolated the number from the data
Employees pay \$25 per pay for single coverage	\$371,400	Based on July enrollment of 619 employee only BOCC
Employees pay \$50 per pay for single coverage	\$742,800	Based on July enrollment of 619 employee only BOCC
Employees pay \$25 per pay for single coverage	\$706,800	Based on July enrollment of 1178 all BOCC employees
Employees pay \$50 per pay for single coverage	\$1,413,600	Based on July enrollment of 1178 all BOCC employees
County pays employees with other coverage \$100 per month to opt out of coverage	\$228,000	Assumed 5% of 619 ee only would drop (approx. 31 ees). Used 2014 "rate" of \$713.42
County pays employees with other coverage \$200 per month to opt out of coverage	\$191,000	Assumed 5% of 619 ee only would drop (approx. 31 ees). Used 2014 "rate" of \$713.42
Medicare Part B required. Part B premium funded for current enrollees	\$233,600 net savings	\$250,000 estimated savings to expected claim cost. Based on 13 retirees > 65. Assumes 2013 Part B premium of \$104.90/mo. (13*104.9*12=\$16,400).
HRA to reimburse the deductible--tied to the Wellness plan 100% participation	\$1,029,519 net savings	Assumes 100% of ees qualify for the full \$500 HRA reimbursement. Enrollment based on July BOCC total enrollment of 1178 ees (\$500*1178= \$589,000). Monthly HRA admin fee is \$3.45 pepm (3.45*1178*12=\$48,769). Uses Option 1 claims savings from initial 2014 Symetra renewal. (\$1,667,287-\$637,768=\$1,029,519)
HRA to reimburse the deductible--tied to the Wellness plan 75% participation	\$1,176,518 net savings	Assumes 75% of ees qualify for the full \$500 HRA reimbursement. Enrollment based on July BOCC total enrollment of 1178 ees (75%=884 ees) (\$500*884= \$442,000.) Monthly HRA admin fee is \$3.45 pepm (3.45*1178*12=\$48,769). Uses Option 1 claims savings from initial 2014 Symetra renewal. (\$1,667,287-\$490,769=\$1,176,518)

**Notes:**

- 1) All savings are based on Expected claim costs. Maximum claim funded would add 25% to claims basis.
- 2) 2014 County premium of \$713.42 used in employee "opt out" examples.
- 3) Enrollment numbers for active employees based on July 2013 BOCC enrollment.
- 4) Health Reimbursement Arrangement (HRA) can be structured as Health Incentive Account (HIA) which will allow employees to receive rewards based on Wellness Program participation

### **Workers' Compensation subsidy, County Policy vs. State Law**

The Clerk of Court ran reports to determine the amount of subsidy paid to BCC employees during the first seven days waiting period and the 33 1/3% paid day eight through 30. This subsidy is not required by Florida State Statute. However, should the County change our policy and no longer provide this benefit, an injured worker that is on Workers' Compensation for over 21 days, by Statute will be reimbursed for the seven day waiting period.

Below are the results:

#### **BCC employees – excluding Firefighters**

- Salaries paid to BCC employees on workers' comp, excluding FFs ( 10/1/11 – 9/30/12) - \$100,220.63
- Salaries paid to BCC employees on workers' Comp, excluding FFs (10/1/12 to Current) - \$20,284.01

#### **Fire Fighters**

- Salaries paid to Fire Fighters on Workers' Comp ( 10/1/11 – 9/30/12) - \$79,172.90
- Salaries paid to Fire Fighters on Workers' Comp (10/1/12 to Current) - \$51,487.15

**Date for response to Medical Wellness Program.**

On June 11, 2013, the Medical Director contract was awarded. As part of that RFP, a Wellness component was advertised. The BCC directed staff to negotiate with Dr. Husty for a limited scope that would have the Medical Director serve as a Wellness Advisor and consultant for the County's Wellness Program.

On July 1, 2013, staff met with Dr. Husty to discuss Wellness Program design. Staff requested Dr. Husty to provide detailed information on the design and scheduled the next meeting for July 26, 2013. This meeting was rescheduled by Dr. Husty to August 5, 2013.

August 5, 2013, staff met with Dr. Husty to discuss Wellness Program design. Request remained the same from the previous meeting – more detailed information on the program design. Staff has provided a detailed list outlining County requirements. Staff remains available and awaits a response.

## **PTO Buyback Program**

### **The PTO Buyback Program**

**Program Cost: approx \$110K**

**Purpose: Benefit Program for Employees with accrued leave.**

**Employees that have accumulated in excess of 240 hours of accrued paid time off leave (PTO) may “cash-in” up to 40 hours of paid time leave annually. Amounts differ for fifty-six hour non-bargaining members. Program participation is available between October and December, and eligibility is based on the employee’s PTO leave balance as of September 30th.**

Personnel Policies page 62 states:

“Members may receive payment of up to 40 hours of paid time off leave each fiscal year if all required leave usage has occurred and the member has a balance of at least 240 hours of accrued leave. Fifty-six (56) hour non-bargaining members may receive payment of up to 56 hours of paid time off leave if they maintain a balance of at least 336 hours of accrued leave. Such payment will be processed, if requested by the member, during the first quarter (October 1 to December 31) of the following fiscal year.

Part time members may receive payment of up to 20 hours of paid time off leave each fiscal year if all required leave usage has occurred and the member has a balance of at least 120 hours of accrued leave.”