



AGENDA

March 6, 2012 (9am to Noon)

- Introduction
- Financial Overview: Presentation of financial status, fund forecasts, and summary of future challenges.
 - Property Appraiser Update
 - General Revenue
 - Self Insurance Programs
 - Transportation Funding / Sales Tax Program
- Board Discussion / Direction



AGENDA

March 20, 2012 (9am to Noon)

- Financial Overview: Presentation of financial status, fund forecasts, and summary of future challenges.
 - Water & Sewer Fund
 - Solid Waste Fund
 - Fire Fund
- FY2012/13 Budget Development Goals
- Review Financial Challenges and Special Issues
- Board Discussion / Direction



Financial Overview

Environmental Services

- Water & Sewer Fund
- Solid Waste Fund

Financial Overview

Fire Fund

- Unincorporated County
- City of Altamonte Springs
- City of Winter Springs



Fire MSTU Ad Valorem Taxes

| FY2007/08 | FY2008/09 | FY2009/10 | FY2010/11 | FY2011/12 | FY2012/13 |
|-----------|---------------------|-----------|-----------|-----------|-----------|
| \$46.0M | \$48.0M | \$42.3M | \$38.9M | \$36.5M | \$35.4M |
| HBIB | Amend I + WS Merger | Market | Market | Market | Market |
| | 3.8% | -11.7% | -8.8% | -5.3% | -3.0% |



- HB1B: 12% Millage Rate Reduction from 2.6334 to 2.3299
- Amendment 1: -8.9% Reduction \$4.5M

Revenue Decrease 30%

Emergency Medical ServicesTransport Billing



FY2010/11

Year End Results:

- Operating Deficit
- Revenue +\$1.3M
- Lapsed Appropriations\$2 Million
 - \$IM Personnel
 - \$IM Operating

| FY2010/11 (Unaudited) | | | |
|------------------------|----------------|--|--|
| Operating Revenue | \$44.IM | | |
| Operating Expenditures | <u>\$44.7M</u> | | |
| Operating Balance | - \$0.6M | | |
| Beginning Fund Balance | <u>\$40.1M</u> | | |
| Ending Fund Balance | \$39.5M | | |



| Fund Balance Reconciliation | | | | |
|---|----------------|--|--|--|
| FY2011/12 Budget Beginning Fund Balance | \$36.4M | | | |
| Project Balances Forward | \$ 0.5M | | | |
| Mid-Year Adjustment | <u>\$ 2.6M</u> | | | |
| Actual 9/30/2011 Ending Fund Balance | \$39.5M | | | |

Preliminary Close



- Budget / Actual
- Adjustment
- Fund Balance includes\$20M Reserved forFuture Requirements



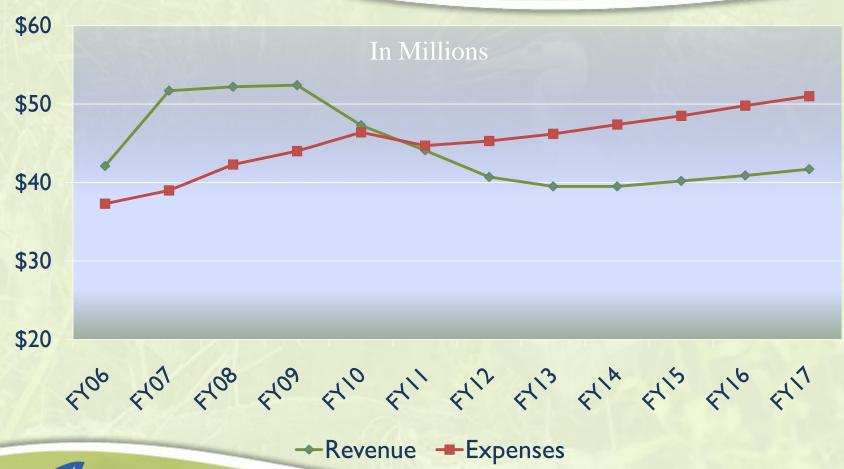
| FY2011/12 Budget | | | | |
|--------------------------------|----------------|--|--|--|
| Appropriations for Expenditure | <u>\$45.3M</u> | | | |
| Sources: | | | | |
| Operating Revenues | \$40.7M | | | |
| Reserves Used | <u>\$4.6M</u> | | | |
| Balanced FY12 Budget | <u>\$45.3M</u> | | | |

FY2011/12

Budget (Amended):

- Revenues down \$3.4M
- Balanced using Reserves
- Expenditures at base Operating:
 - No funding Stations
 - No funding for Fleet or Capital Maintenance





SEMINOLE COUNTY

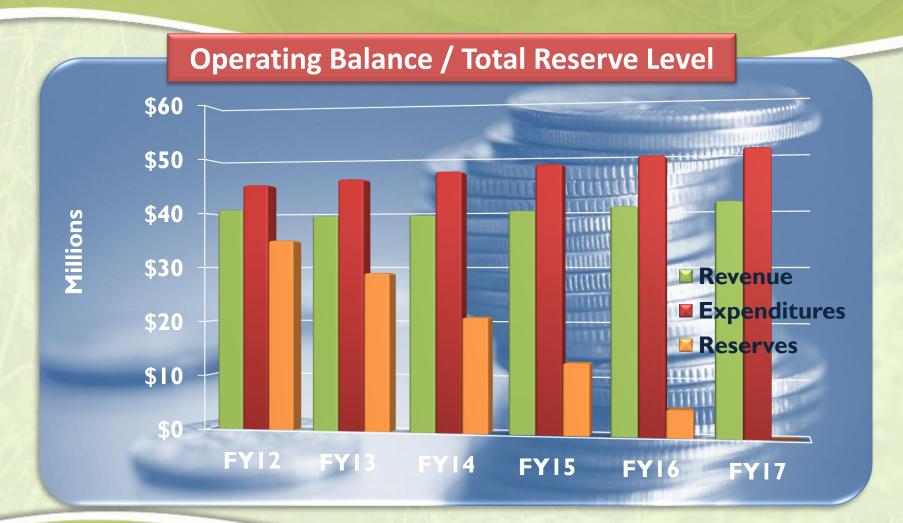
FLORIDA'S NATURAL CHOICE

Forecast: Fire Fund

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|--|-----------------------|-------------------|
| \$20M Reserved for Future Requirements | Operational Balancing | Operating Reserve |
| Fiscal Year 2011/12 (Assessments -3%) | -\$5 M | \$15M |
| Fiscal Year 2012/13 (Assessments -0%) | -\$7 M | \$9M |
| Fiscal Year 2013/14 (Assessments +2%) | -\$8 M | \$IM |
| Fiscal Year 2014/15 (Assessments +2%) | -\$8 M | |
| Fiscal Year 2015/16 (Assessments +2%) | -\$9 M | |
| Fiscal Year 2016/17 (Assessments +2%) | -\$9 M | |



Forecast: Fire Fund





March 20, 2012

- I. Renewal and Replacement Plans
 - 2. Program Assessments



Renewal and Replacement Plans

- Fleet
- Technology
- Facilities

Benefits

- Institutionalized Process: formal, documented and holistic
- Transparency and Understanding
- Assessment of needs for better business planning
- Ties into long-term financial plan



Fleet Renewal and Replacement Plan

- One-time Process: Fleet Inventory Assessment
- Outcome: Rolling Fleet Replacement Plan
- Annual Process:
 - Rolling Replacement Plan updated based on policy criteria
 - Listing of by program with identified replacement items
 - Written analysis and disposition
 - Fleet
 - Department
 - County Manager
 - Board



Program Assessments

- Program Description: Purpose, Regulations, Activities/Services
- Inputs (Resource Requirements)
 - Staffing
 - Technology
 - Fleet
 - Facilities
 - Other Equipment
- Outputs (Product)
- Initial Outcomes (Results)
- Long-term Outcomes (Goals)

Begin Process in 2012 and continue for FY14 Budget Development



Summary

Summary of Key Discussion Items



General Revenue Funds

Finance P25 Communications System/Towers Project

- Increases General Revenue Reserves \$19M
- Pledges the guaranteed entitlement portion of the County Revenue Sharing Program

Bond Call 10/1/2012: 1992 Gas Tax Revenue Bonds

- Uses \$6.4M in General Revenue Reserves to call bonds at 4.5 to 5% interest rates
- Savings of \$1,125,490 in interest over next 6 years

Transportation Funding

- General revenue supports other Transportation Expenditures \$9M annually
- Local Option Gas Taxes expire August 2013/2015; begin evaluation and discussions
- Capital maintenance of \$15 annually in 2001 Infrastructure Sales Tax through FY14
- Future operating requirements for Sunrail and LYNX
- Future funding will need to be addressed; staff to establish timelines



Self-Insurance Funds

Workers Compensation Fund

- Begin to gradually increase Rates to cover full costs
- Maintain reserves at highest confidence level based on Actuarial Evaluations

Property / Liability Fund

- Continued assessment of rates to cover full costs
- Maintain adequate level of reserves in relation to insured and FEMA coverage

Health Insurance Premiums

- Continued Analysis of fund activity; Reserves at 50% of Claims
- Begin to Index Premiums to avoid spikes



Other Major Operating Funds

Water & Sewer Fund

- Use of connection fees for payment of eligible debt serves BAR FY12
- Renewal and Replacement Funding through indexing of rates vs. debt issues
- Continued monitoring of rates for indexing requirements

Solid Waste Fund

- Exercise option to landfill yard waste to reduce operating costs by \$400K
- Evaluate further in 2013 Bond Call 10/1/2013 for \$400K interest savings
- Continued monitoring of rates for indexing requirements

Fire Fund

- Transport Fees Bring back for adjustment
- Operational Service and Financial Balance



Budget Development FY2012/13

Board Discussion / Direction

