

## Agenda

- Revenue Impact of Shutdown
  - Sales Taxes, Gas Taxes, Tourism Taxes
- FY21 Budget Development
  - General Fund Structural Balance
  - Forecast
  - Mid-Year Adjustment
  - Reserves
  - Fleet Replacement Funding
  - 5 Points

## Agenda

- Environmental Services Department
  - Water & Sewer
  - Solid Waste
  - Rate Presentation
- Wellness Program
  - Hylant Discussion

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## Impact of Economic Shutdown

- FY 20 Current Revenues
- 2 Month Shutdown Period
- Reopening Period
- \$18M Estimated Impact

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### Sales Tax Revenues

- Assumptions
- Half Cent Sales Tax (\$2.6M)
- State Shared Revenues (\$1.1M)
- Infrastructure Sales Tax (\$3.8M)
- FY21 Projections

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### **Gas Tax Revenues**

- Assumptions
- Local Option Gas Tax (\$1M)
- State Gas Tax (\$0.7M)
- FY21 Projections

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### **Tourism Revenues**

- Assumptions
- Tourism Taxes (\$2.2M)
- FY21 Projections

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### **FY21 General Fund**

- Ad Valorem Property Taxes
- Structural Balance
  - \$19M Budget Gap
  - Reserve Forecast

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## Fleet Replacement Plan

- History
- 5 Year vs 7 Year Plan
- Potential Annual Savings \$1.3M

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### **5 Points**

- Courthouse Annex
- CJC Renovations
- Parking Garage
- Energy Plant

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## **Environmental Services**

- Water & Sewer
- Solid Waste

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### **Water Sewer Utilities**

	FY20 ADOPTED	FY21	FY21	
ACCOUNTS	BUDGET	BUDGET	VARIANCE	%
ES UTILITIES				
PERSONNEL SERVICES	10,755,492	11,274,887	519,394	4.8%
OPERATING EXPENDITURES	26,630,206	28,285,201	1,654,995	6.2%
CAPITAL OUTLAY	15,116,209	15,789,701	673,492	4.5%
DEBT SERVICE	17,946,941	15,894,825	(2,052,116)	-11.4%
GRANTS & AIDS	-	10,000	10,000	
INTERFUND TRANSFERS OUT	1,400,000	1,400,000	-	0.0%
ES UTILITIES Total	71,848,848	72,654,614	805,765	1.1%

POSITION REQUESTS

NEW SR CMMS COORDINATOR (PRO-ACTIVE MAINTENANCE)

TOTAL
BUDGET
CHANGE IMPACT
1.0 74,327

## **Water Sewer Utilities**

PROGRAMS ES UTILITIES	FY20 ADOPTED BUDGET	FY21 BUDGET	FY21 VARIANCE	%
ES BUSINESS OFFICE	1,924,625	1,895,490	(29,135)	-1.5%
UTILITIES ENGINEERING	40,896,437	38,960,731	(1,935,706)	-4.7%
WASTEWATER OPERATIONS	14,332,524	14,928,273	595,749	4.2%
WATER OPERATIONS	14,695,262	16,870,120	2,174,858	14.8%
ES UTILITIES Total	71,848,848	72,654,614	805,765	1.1%

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## **Solid Waste**

ACCOUNTS ES SOLID WASTE DEPT	FY20 ADOPTED BUDGET	FY21 BUDGET	FY21 VARIANCE	%
PERSONNEL SERVICES	4,942,324	5,203,262	260,937	5.3%
OPERATING EXPENDITURES	2,832,740	4,118,600	1,285,860	45.4%
CAPITAL OUTLAY	4,027,675	4,345,526	317,851	7.9%
ES UTILITIES Total	11,802,739	13,667,388	1,864,648	15.8%

TOTAL FTE BUDGET CHANGE IMPACT

NEW SCALE OPERATOR (INCREASED LANDFILL TRANSACTIONS) 1.0 38,602

**POSITION REQUESTS** 

## **Solid Waste**

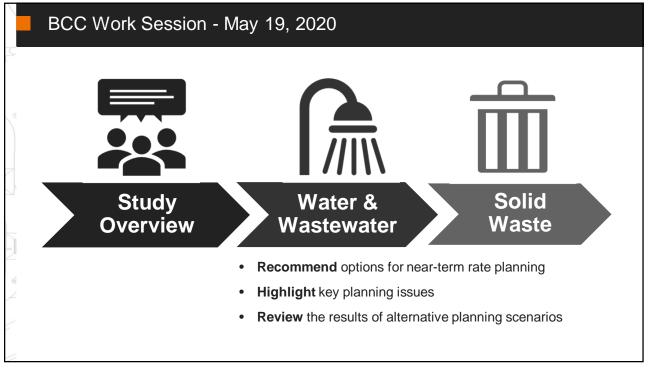
PROGRAMS ES SOLID WASTE DEPT	FY20 ADOPTED BUDGET	FY21 BUDGET	FY21 VARIANCE	%
LANDFILL OPERATIONS	3,212,604	4,335,254	1,122,650	34.9%
COMPLIANCE & PROGRAM MGT	5,922,735	6,605,725	682,991	11.5%
TRANSFER STATION	2,667,401	2,726,408	59,007	2.2%
ES UTILITIES Total	11,802,739	13,667,388	1,864,648	15.8%

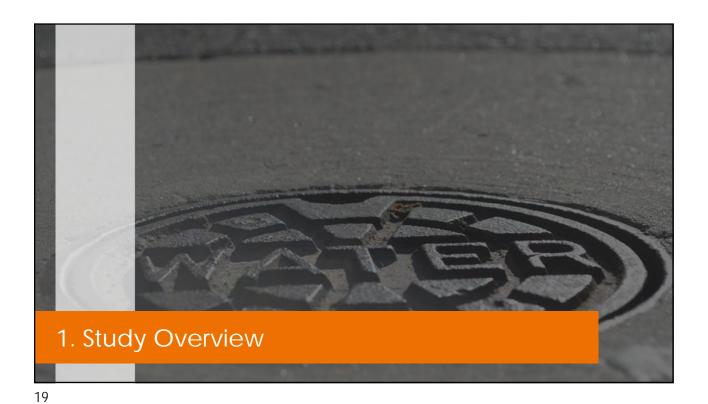
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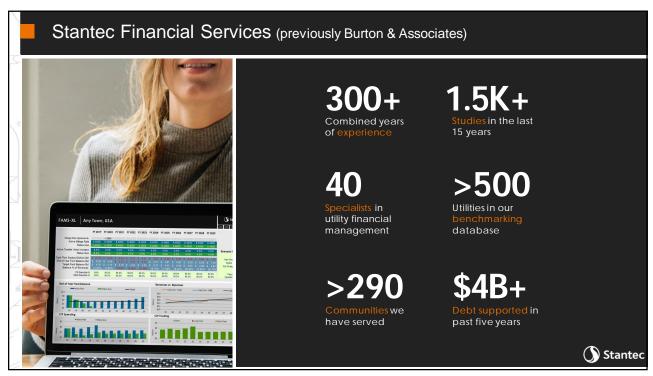
## **Environmental Services**

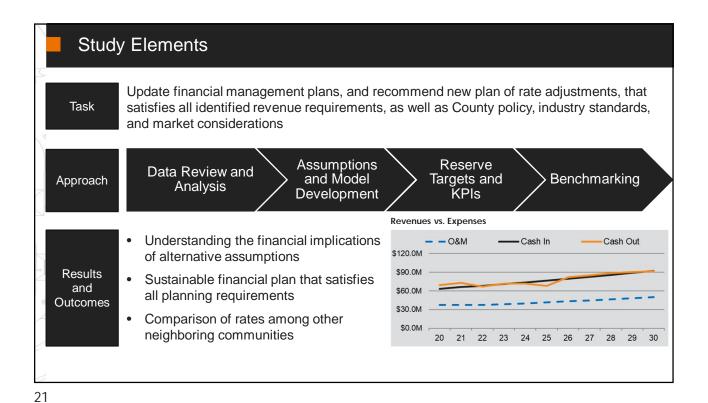
## RATE PRESENTATION

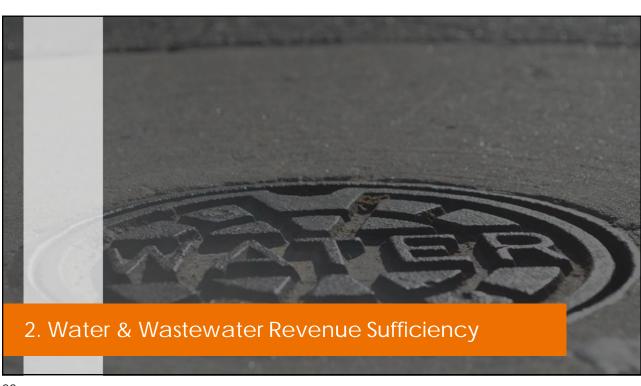












#### Scenarios Evaluated

#### **Baseline Financial Forecast Plan:**

> 3.0% annual rate adjustments, beginning FY 2021

#### **Alternative Baseline Scenario 1:**

Baseline, plus COVID-19 assumptions

#### **Alternative Baseline Scenario 2:**

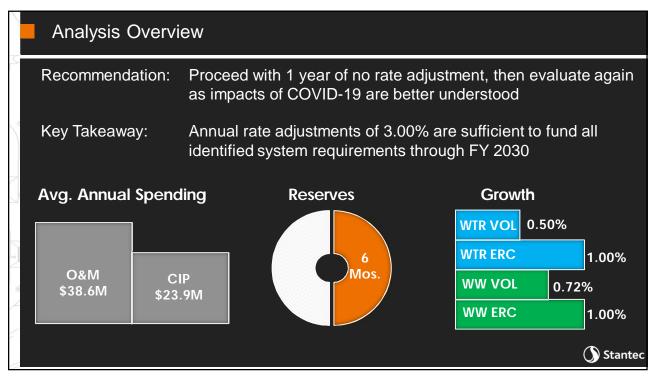
- No rate adjustment in FY 2021, Re-evaluate prior to FY 2022
  - Level rate plan
  - 1-Year fix
- No rate adjustment in FY 2021 or FY 2022, Re-evaluate prior to FY 2023

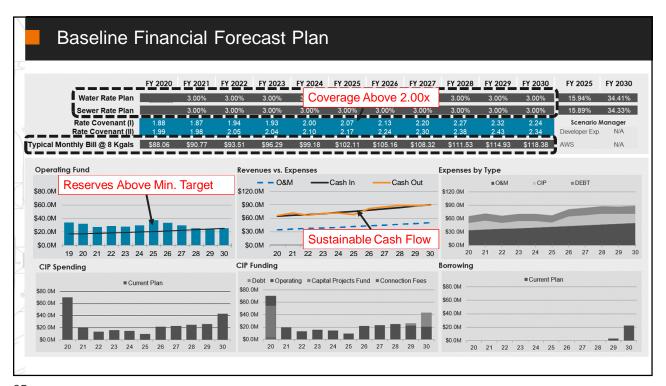
#### **Alternative Capital Planning Impacts:**

- Developer Driven Expansion Projects
- Alternative Water Supply
  - AWS Design
  - AWS Prevention/Recovery Strategy

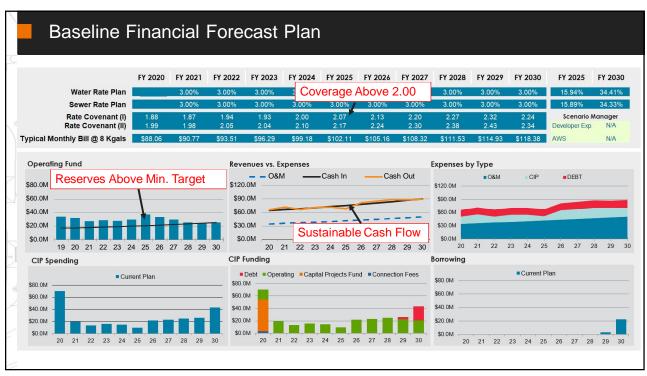
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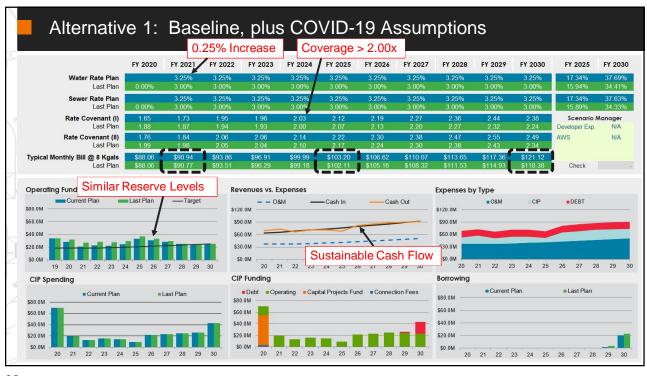


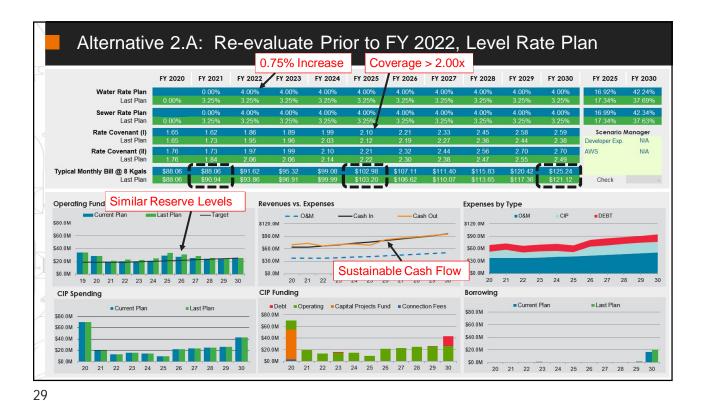




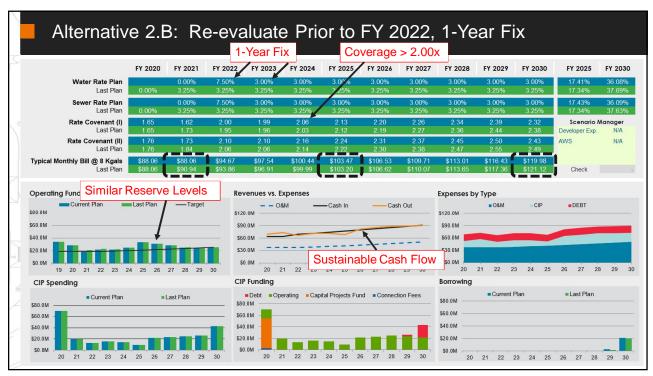


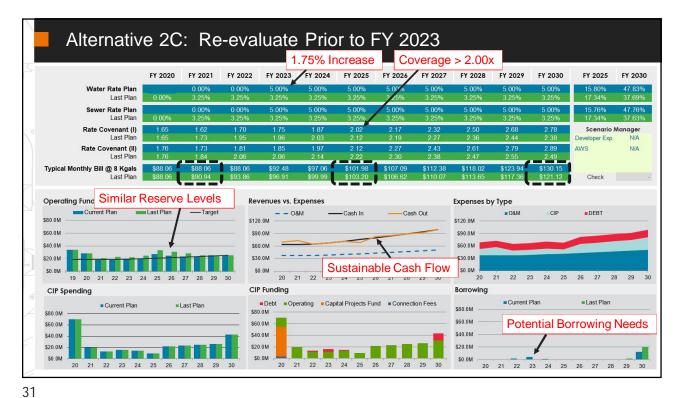






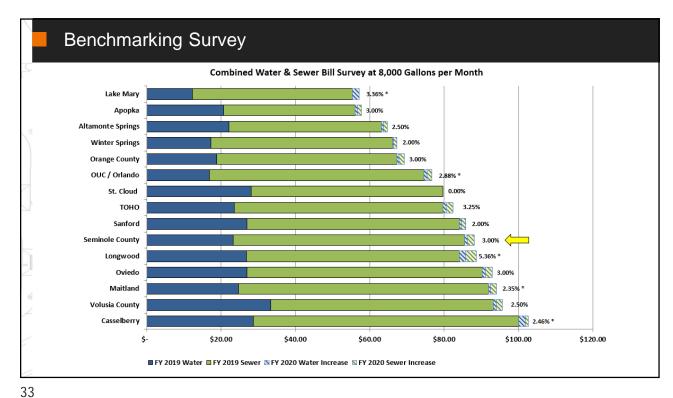




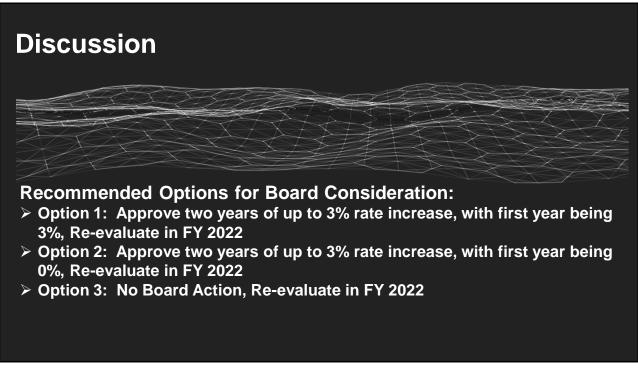


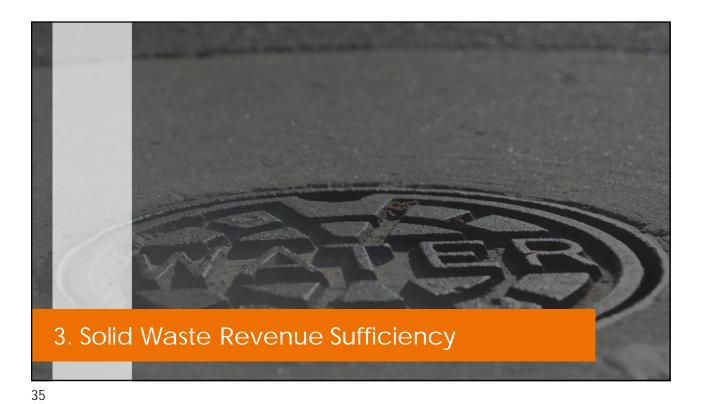
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### Scenarios Evaluated

#### **Baseline Financial Forecast Plan:**

> 3.0% annual rate adjustments, beginning FY 2021

#### **Alternative Baseline Scenario 1:**

> Baseline, plus COVID-19 assumptions

#### **Alternative Baseline Scenario 2:**

- No rate adjustment in FY 2021, Re-evaluate prior to FY 2022
  - Level rate plan
  - 1-Year fix
- No rate adjustment in FY 2021 or FY 2022, Re-evaluate prior to FY 2023

### **Alternative Capital Planning Impacts:**

Regulatory Compliance Projects



### Analysis Overview

Recommendation: Proceed with 1 year of no rate adjustment, then evaluate again

as impacts of COVID-19 are better understood

Key Takeaways: ➤ Ongoing structural cash flow deficit exists

Without future rate adjustments, projected Operating Fund reserves are exhausted by FY 2028

 Minimum reserve policy significantly impacts future level of rate revenue adjustments

• Historical Planning Target: ~ \$10 million

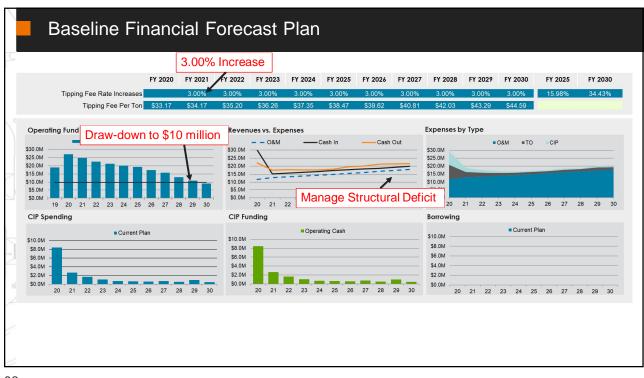
Hurricane Irma Debris Cleanup: ~ \$19 million in FY 2017

Lag in timing of FEMA reimbursements

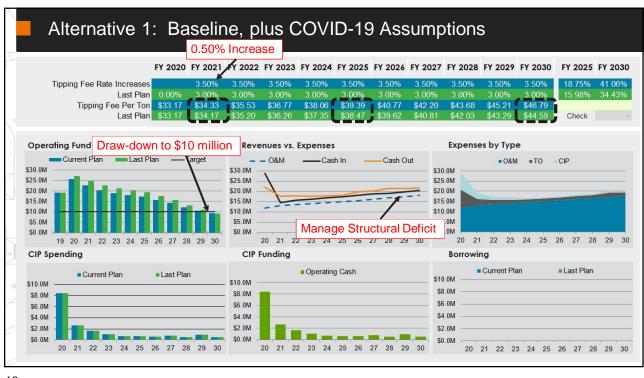
Scenarios herein reflect \$10.0 million Planning Target

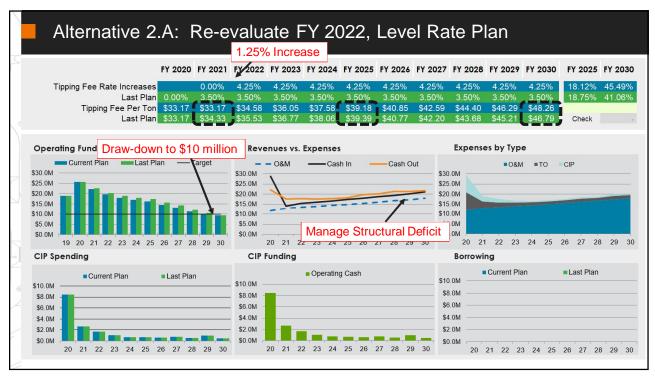


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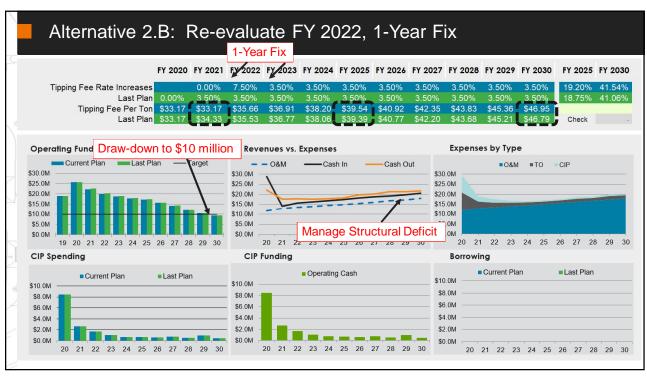


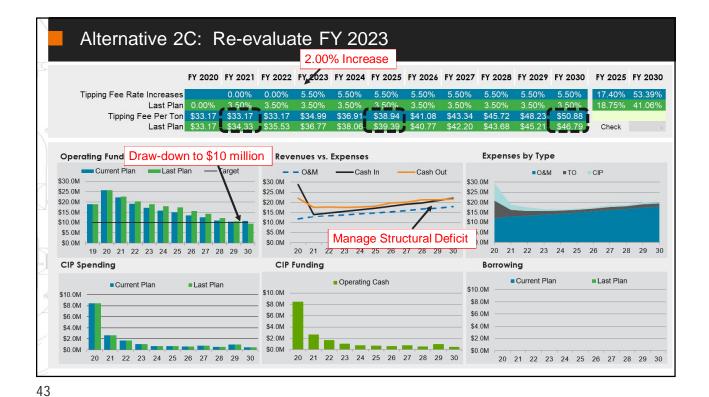


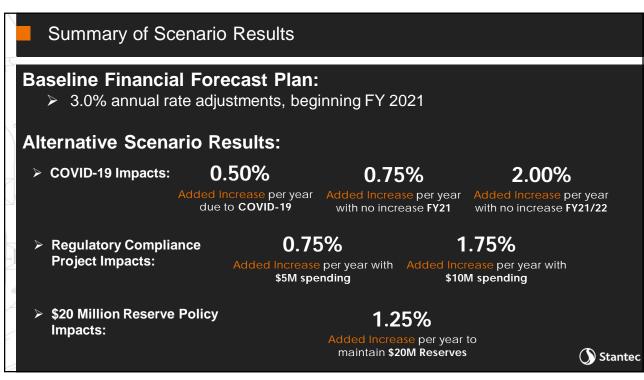


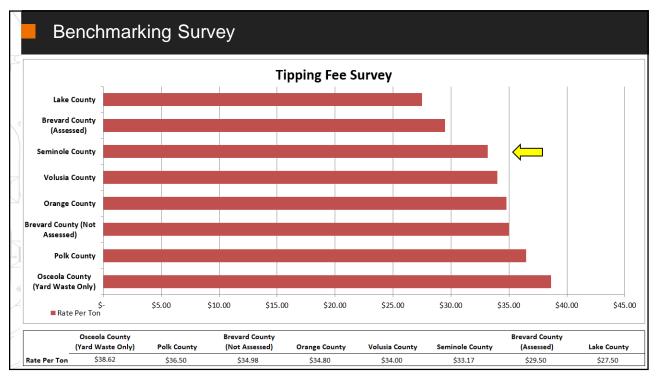






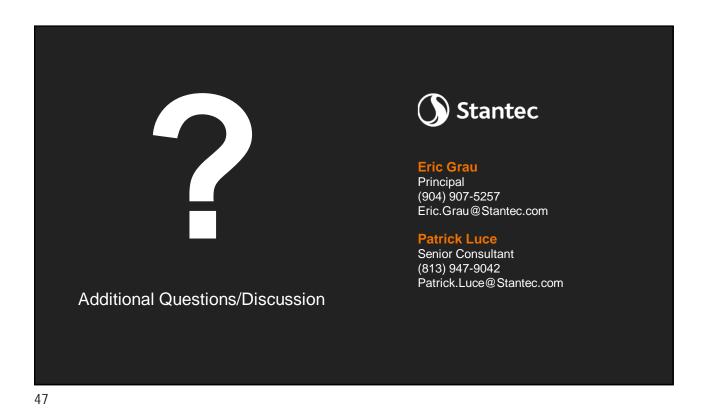












Wellness Program

**Hylant Discussion** 

Budget Timeline	9
□BCC Worksessions	
□3/10 - Revenues (#1)	
□5/19 – Environmental Svcs (#2)	
□6/02 - Constitutionals (#3)	
□6/30 - BCC Departments (#4)	
□8/13 – If Necessary (#5)	
Deliver Worksession Document to BCC	JUN
☐ TRIM Adoption	7/28
☐ 1st Public Hearing	9/9
2nd Public Hearing	9/22

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## FY 2020/21 Budget Development

# BOARD DISCUSSION