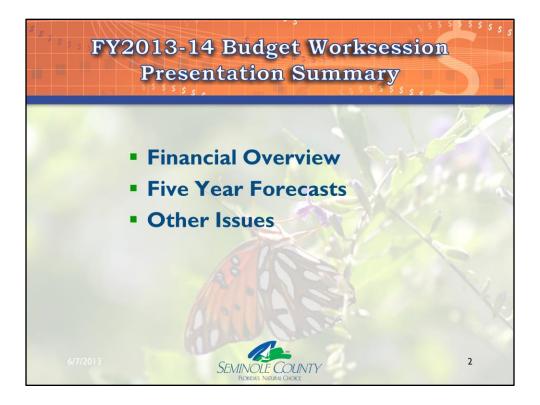




FY 2013-14 Budget Worksession

Financial Overview and Forecasts June 11, 2013





s _{s s}	\$\$\$\$\$ \$		Resul al Fui	
	(in millions)		Actual	
	Beginning Fund Balance		\$ 89.6	
	Operating Deficit P25 Bank Loan Deficit	(\$12.7) <u>(\$9.9)</u>	<u>(22.6)</u>	
	Ending Fund Balance: Committed Uncommitted	\$ 7.6 <u>59.4</u>		Fund Balance: FYII to FYI2 Decreased (\$22.6M)
	TOTAL		<u>\$ 67.0</u>	
		SEMINOL	E COUNTY NATURAL OHOKE	4

FY12 Ending Fund Balance Reconciliation

➤The Beginning Fund Balance is the Ending Fund Balance for the prior year; fund balance decreased from FY2010/11 to the end of FY2011/12 by \$22.6M

- ✓An actual use of reserves
- ✓ Reflects a revenue shortfall of \$22.6M

 \checkmark \$9.9M is reimbursed in FY2012/13 for the Bond Issuance Transfer made for P25/Tower costs

≻Ending Fund Balance -\$67.0M includes committed funds of \$7.6M carried forward into the next fiscal year and uncommitted funds \$594.M

>Uncommitted Fund Balance is available for Board directed general Use

FY13 Proje Gene	- 1 - 1 - C		lts	5 5 5 5 5
(in millions)	Adopted	Proje	ected	
Operating Revenue	\$173.1		\$ 173.8	
Operating Expenses				
BCC Operations	\$ 57.5	\$ 55.2		
Transfers to Other Funds	25.0	24.6		
Constitutional Officers (Net)	<u>109.1</u>	<u>109.0</u>		
Total	<u>\$191.6</u>		<u>188.8</u>	
Operating Deficit	<u>(\$18.5)</u>		<u>(\$ 15.0)</u>	
6/7/2013	DLE COUN S NATURAL CHOICE	ITY		5

FY13 Projected Results

- Revenues of \$173.8M
 - ✓ Exclude \$9.9M reimbursement for Bank Loan (P25/Tower Project) transferred funds to be returned to reserves
- Expenditure estimation compared to Adopted reflects \$2.8M of unused budget
 - ✓ \$2.3M of lapsed salary and operating budget for BCC Operations
 - ✓ \$0.4M of unused Transfer budget
 - \$0.1M of additional funds to be returned or rebudgeted by Constitutional Officers

* * * * * * F Y		Projecte General	3 3 3 4		Q
	\$ \$ \$ \$ <u>\$</u> .			555555	
Transfer To:	(millions)	Transfer To:	(millions)	Transfer To:	(millions)
Facilities R & R	\$ 2.0	Mass Transit	\$ 1.9	Econ Dev	\$ 2.5
Fleet R & R	\$ 2.0	Building	\$ 0.3	General Debt	\$ 1.6
Technology R&R	\$ 0.8	Court Tech.	\$ 0.1	ShareRev Debt	\$ 1.7
BCC Projects	\$ 1.6	CDBG/HOME	\$ 0.5	Sales Tax Bond	\$ 5.3
Transportation	\$ 3.2	Stormwater	\$ 1.1		
Total Estir	nated T	ransfers		\$ 24.6	
	6	Real			
		SEMINOLE CO	UNTY		6

Transfers

General revenue funds are used to support sub-funds and special revenue funded programs

Renewal and Replacement (R&R) Funds

•Facilities / •Fleet / •Technology

Each service has a five year plan for replacement or capital upgrades. Funding has been allocated based on projected needs over a five year period. The Fleet and Technology Program transfers will be reduced as user programs initiate payments, as ongoing internal service fund charges to replenish funding for future purchases.

BCC Projects Fund: one time Board approved projects

•Critical Radio Upgrades / •Probation Relocation / •Casselberry Health Department Transportation Trust Fund

•Transportation operation subsidy

Mass Transit Fund

Supports LYNX transit agency

Building

•Supports county Building activities

Court Technology

•Article V- statutorily required technology support for the Courts

CDBG/HOME

•Community Services subsidy/match requirement

Stormwater

•Supports Water Quality program

Economic Development

•Board program that provides economic incentives for business initiatives

Debt & Bond Funds

•Debt service payments supported by General Revenue, County Shared Revenue, and Half-Cent Sales Tax

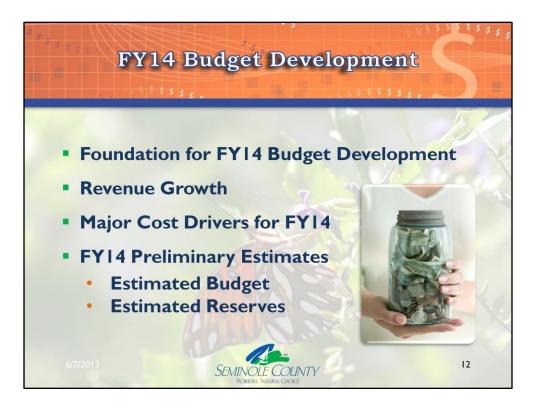
FY13 Proje		Fund l Fun	
(in millions))		
Beginning Fund Balance Less: Committed Uncommitted Fund Balance	\$67.0 <u>(\$7.6)</u>	\$59.4	
		۵ ۵۶.4	
Operating Deficit		(15.0)	
P25 Bank Loan – Transfer In*		<u>9.9</u>	Fund Balance:
Ending Fund Balance:		<u>\$ 54.3</u>	Decreased (\$5.1M)
*Loan Reimbursement for P25 Ban	<mark>k Loan rece</mark> i	ved in FY13	
6/7/2013	SEMINOLE (FLORIDAS NATUR	COUNTY AL CHOKCE	7

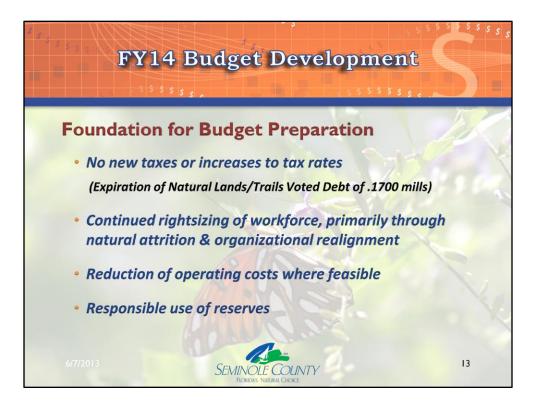


8 5 5 5 5 5 5 5			Resu Fun	
	(in millions)		Actual	
	g Fund Balance Pperating Deficit		\$ 39.4 <u>(3.0)</u>	
	und Balance: Committed Uncommitted	\$ 0.8 <u>35.6</u>		Fund Balance: Decreased (\$3M)
	TOTAL	244	<u>\$ 36.4</u>	
		SEMINO	OLE COUNT DAS NATURAL CHOICE	9

5 5 5	FY13 Pr	ojecto ire Fu	10205	sults	
	(in millions)	<u>Adopted</u>	<u>Estim</u>	ated	
	Beginning Fund Balance: Less Committed Uncommitted		\$ 36.4 <u>(\$.8)</u>	\$ 35.6	
	Revenue	\$ 40.4	\$ 40.4		1
	Expenditures	<u>(47.1)</u>	<u>(46.1)</u>		1
	Operating Deficit	(6.7)		<u>(5.7)</u>	1
		Committed [*]	\$ 3.5 <u>26.4</u>	¢ 20 0	X
	reserved annually for capital equipme 6/7/2013	TOTAL ent EMINOLE CO FICKEDAS NATURAL C	DUNTY	<u>\$ 29.9</u>	10







FY14 Budget Development Revenue Growth								
General Fund Revenue		012/13 opted		2012/13 imated		2013/14 rojected	10000	rrent vs dopted
Ad Valorem - Current	Ś	110.9	Ś	110.8	s	113.9	Ś	3.0
Half-Cent Sales Tax		20.2		21.5		21.9		1.7
State Revenue Sharing		7.6		7.7		7.9		0.3
Major Revenue Growth		138.7		140.0		143.7	1	5.0
Ad Valorem-Delinguent		0.5		0.3	-	0.3		(0.2)
Public Service Tax		6.4		6.1		6.4		-
Communication Service Tax		7.6		7.4		7.5		(0.1)
Court Related Revenues		4.1		3.6		3.6		(0.5)
Parks and Recreation		1.3		1.2		1.2		(0.1)
Other Operating Revenues		14.5		15.2		14.2		(0.3)
Other Revenues		34.4		33.8		33.2		(1.2)
Total Operating Revenue	\$	173.1	\$	173.8	\$	176.9	\$	3.8
Amounts in millions	5	EMINOLI	Col	INTY				14

Revenue Growth

General Fund's combined three largest revenue sources representing 81% of operating revenue are up \$5.0M over the prior year adopted budget.

Other revenues are down \$1.2M netting an increase of \$3.8M in total General Fund operating revenue for FY 2013/14.

*Ad Valorem Delinquent – decrease of \$200K due to decline in foreclosures and bankruptcies

*Public Service Tax – Revenue is impacted by weather conditions (mild winter in FY13) – Projecting no growth for FY 2014

*Communication Service Tax – based on current trends is down \$100K from the prior year adopted estimate. The constant changes in communication technology and the use of internet devices (smart phones) continues to adversely impact communication sales tax revenues. The 2013 Legislature did not pass any new legislation to update laws for industry changes so we will continue to see this revenue decline.

*Court related revenues – traffic tickets are down about 20% impacting the \$30 Court Facility Fee, crime prevention (\$50 or \$20 court cost on criminal traffic offense), and Intergovernmental Radio Program (\$12.50 moving violation)

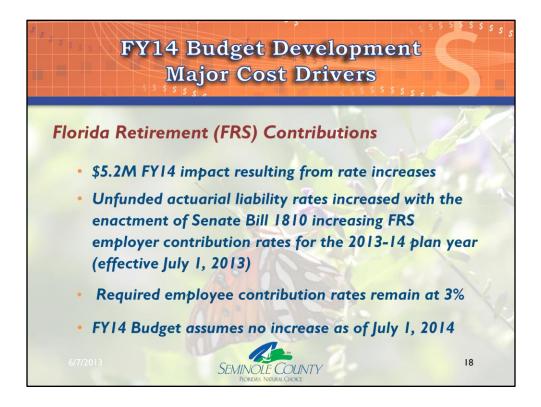
*Parks and Recreation – down \$100K

*Other Operating Revenue – down 300K from the prior year adopted budget – includes interest \$159K and a Home Grant \$350K



FY14 Major Costs (in millions)	Sum	mary	4
	E	Y14	
*Major Costs Total	Inc	rease	
Retirement	\$	5.2	
Health Insurance		3.0	
Lynx		1.9	
Medicaid		0.8	
3% Salary Increase		4.4	
TOTAL	Ś	15.3	

FYI4 Major Cost	ts Su		y by Fund
mpacts by Fund	An	nounts	<u>% of Total</u>
eneral Fund*	Ś	11.5	75%
re Fund		2.8	18%
vironmental Svcs		0.8	5%
ther		0.2	1%
ΤΟΤΑ	I Ś	15.3	100%



FRS Contributions

>\$2.6M FY14 impact resulting from rate increases for Regular Class - 34% (\$800K), Special Risk - 28% (\$1.1M), and Other Classifications (\$700K)

\$2.25M FY14 impact for Sheriff's Office due to Special Risk 28% increase

Health Insurance Subsidy Rate increased from 1.11% to 1.20%

>Total Estimated increase (inclusive of Constitutional Officers)

- General Fund \$3.6M
- Fire Fund \$1.3M
- Environmental Services \$0.2M
- Other Funds \$.1M

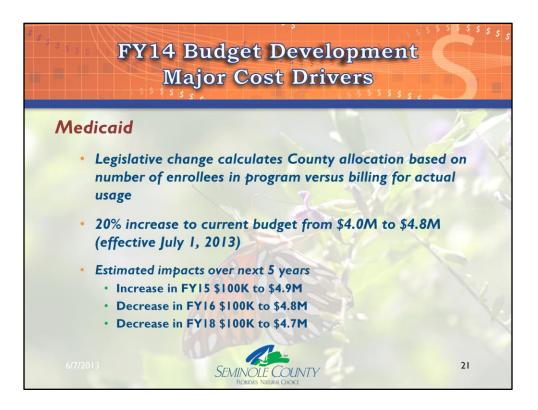


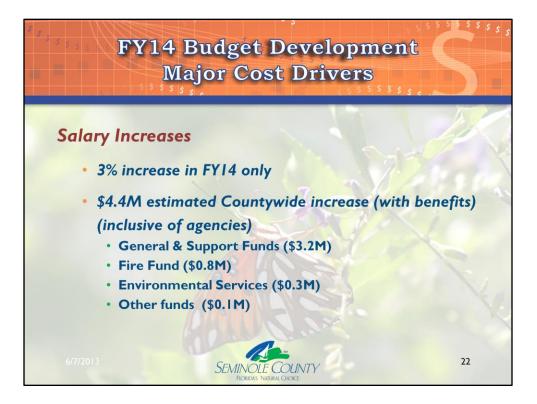
Health Insurance

▶ Reserves maintained at \$4.2M plus a \$1M contingency

✓ Covers potential increases and required Incurred But Not Reported Liability (IBNR)







FY14 Budget D Tentative	Budget	nent	55955	\$ \$
Budget Summary – General Fund (in millions)	FY13 Adopted		<u>FY14</u> <u>Estimated</u>	
Revenue	\$173.1		\$ 176.9	
Expenditures:				
BCC Operations	\$ 57.5	\$ 55.0		
Transfers to Other Funds	25.0	25.6		
Constitutional Officers (Net)	<u>109.1</u>	<u> 4.7</u>		
Total	<u>\$191.6</u>		<u>195.3</u>	1
Budgeted Operating Deficit	<u>(\$18.5)</u>		<u>(\$ 18.4)</u>	1
6/7/2013 SEMINOLE CO	DUNTY		23	

FY14 Budge Estimat	et Develo ed Reser	
FY14 – General Fun	d	
Beginning Fund Balance (in millions)	\$ 54.3	
Operating Deficit	<u>(18.4)</u>	
*Estimated Reserves:	<u>\$ 35.9</u>	Fund Balance: Decreased
*Reserves represent 17.3% of Operation months of expenses	ng Budget or 2	(\$18.4M) 24

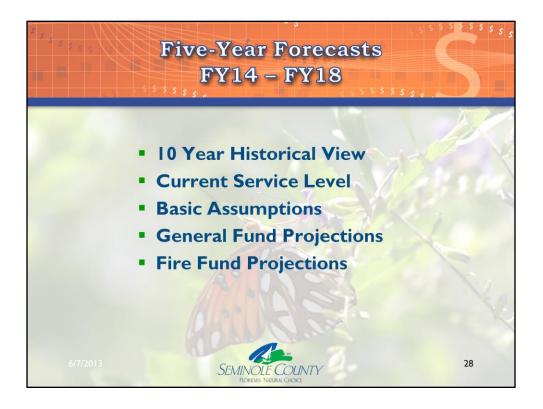




FY14 Budget Tentativ	2 2 2 2 2 2 2		nt	5555
Fire Fund		(in mil	lions)	
Beginning Fund Balance	FY13 Adopted		\$ 29.9	
Revenue	\$ 40.4	\$ 42.2		1.
Expenditures	<u>(47.1)</u>	<u>(49.9)</u>		
Operating Deficit	(6.7)		<u>(\$7.7)</u>	
**Reserves: *reserved annually for capital equipment	*Committed Uncommitted Total	\$ 3.6 <u>18.6</u>	<u>\$ 22.2</u>	X
**Reserves represent 34% of Operatin 6/7/2013	g Budget or 4 r	months of e	expenses.	27

Tentative Budget – Fire Fund

\$2.8M Expenditure increase over FY13 is reflective of personal service costs and increased internal service charges





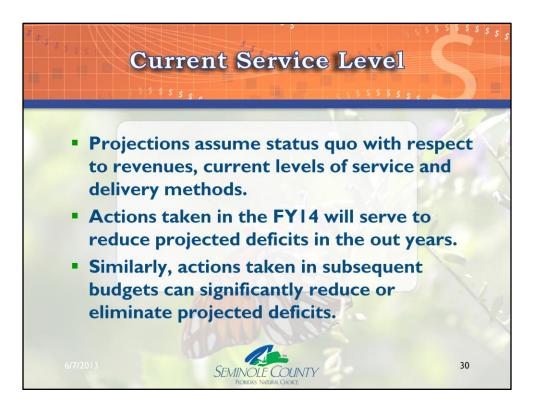
10 Year Historical View

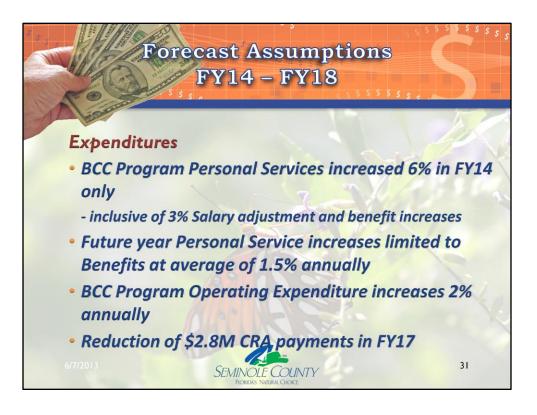
(FY2011/12 Consolidated Financial Report pages 140-141)

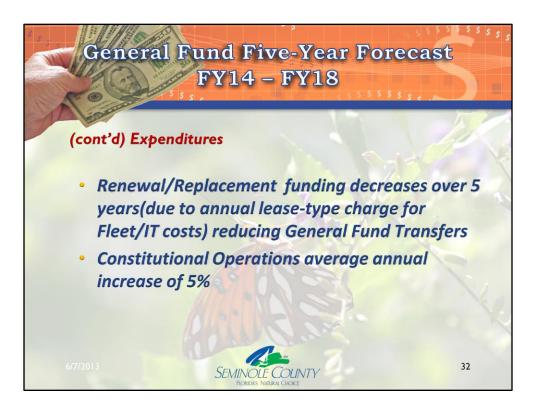
Governmental Funds Include:

- ✓ General Fund
- ✓ County Transportation Trust
- ✓ Infrastructure Surtax
- ✓ Affordable Housing
- ✓ Fire Protection
- ✓ 17/92 Redevelopment
- ✓ Other Nonmajor Governmental Funds

Excludes Enterprise (Water/Sewer & Solid Waste) and Internal Service (Health & Risk Management) Funds









General Fund Forecast - Conservative Revenue Growth

Conservative revenue estimates assume a relatively stagnant economy, but not a significant correction. The housing market continues correcting for the loss of value caused by the recession and a gradual increase in sales tax.

> Assumptions for Revenue Increases:

✓ FY14 = 2.0% ✓ FY15 = 2.7% ✓ FY16 = 2.5% ✓ FY17 = 2.5% ✓ FY18 = 2.5%

Maintain current tax rates and fees

✓ Countywide Ad Valorem Tax Rate 4.8751 Mills

✓ While not impacting the General Fund forecast, the expiration of the Voted Natural/Lands Trails debt millage of .1700 mills in FY13 will reduce the average single family resident tax bill by \$20 in FY14. (Based on an average SFR taxable value of \$120K)

Fund Balance in future years is based on the carryforward of prior year reserves / Demonstrates consistent use of reserves to support operations

General Fund Forecast FY14 – FY18						
- Barnes	Conservative Revenue Growth					
Base Case Scenario	Revenues	Expenditures	Operating Deficit	Ending Fund Balance		
FY 2011/12 (Actual)*	174.9	187.6	(12.7)	59.4		
FY 2012/13 (Projected)**	173.8	188.8	(15.0)	54.3		
FY 2013/14	176.9	195.3	(18.4)	35.9		
FY 2014/15	181.7	202.7	(21.0)	14.9		
FY 2015/16	186.2	209.0	(22.8)			
FY 2016/17	190.8	211.8	(21.0)			
FY 2017/18	195.5	218.4	(22.9)			
*FY11/12 Actual Expendito **FY12/13 Projected inclu				5 9.9M 34		

General Fund Forecast - Conservative Revenue Growth

- Opening of Sports Complex in FY 2014/15
 - ✓ \$400K in added Other Revenues Leisure Services
 - ✓ \$800K in operational costs
- Expenditures for FY13 are based on projections of actual anticipated expenses
 - ✓ Assumes 100% of carryforward projects from the prior fiscal year will be expended in FY13 and no carryforwards in future years
 - ✓ Reduction of expenditures to reflect projected usage through 9/30/13

Municipal CRA's expire with the 2015 Tax Roll – Savings of \$2.8M in FY17 Grants and Aids (Altamonte; Casselberry; and Downtown Sanford)

- Estimated Medicaid impacts over next 5 years
 - ✓ Increase in FY15 \$100K to \$4.9M
 - ✓ Decrease in FY16 \$100K to \$4.8M
 - ✓ Decrease in FY18 \$100K to \$4.7M

Constitutional Officers collectively increase on average 5% in future years; assumes approximately \$4.5 to \$5.0 in excess fees

Forecast projects an estimated annual reduction of \$3.5M for temporary vacancies and program operations

> Fund Balance in future years is based on the carryforward of reserves / Demonstrates consistent use of reserves to support operations



General Fund Forecast- Anticipated Revenue Growth

> Anticipated revenue estimates assume we are in a slow economic recovery, the housing market continues to grow, but not at the pre-bubble growth rate, and sales tax collections will continue to increase, but not at the rate experienced over the past two fiscal years.

> Assumptions for Revenue Increases:

✓ FY14 = 2.0% ✓ FY15 = 3.4% ✓ FY16 = 3.2% ✓ FY17 = 3.2% ✓ FY18 = 3.2%

Maintain current tax rates and fees

✓ Countywide Ad Valorem Tax Rate 4.8751 Mills

✓ While not impacting the General Fund forecast, the expiration of the Voted Natural/Lands Trails debt millage of .1700 mills in FY13 will reduce the average single family resident tax bill by \$20 in FY14. (Based on an average SFR taxable value of \$120K)

Fund Balance in future years is based on the carryforward of prior year reserves / Demonstrates consistent use of reserves to support operations

EDica		Anticipated Revenue Growth				
Base Case Scenari	o Revenues	Expenditures	Operating Deficit	Ending Fund Balance		
FY 2011/12 (Actual)	* 174.9	187.6	(12.7)	59.4		
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> Fund Balance in future years is based on the carryforward of reserves / Demonstrates consistent use of reserves to support operations



General Fund Forecast- Optimistic Revenue Growth

> Optimistic revenue estimates assuming we are in a sustainable economic recovery, the housing market returns to normal growth before the bubble, and sales tax increases experienced over the past two fiscal years is a reliable trend for future growth.

> Assumptions for Revenue Increases:

✓ FY14 = 2.0% ✓ FY15 = 4.9% ✓ FY16 = 4.7% ✓ FY17 = 4.7% ✓ FY18 = 4.7%

Maintain current tax rates and fees

✓ Countywide Ad Valorem Tax Rate 4.8751 Mills

✓ While not impacting the General Fund forecast, the expiration of the Voted Natural/Lands Trails debt millage of .1700 mills in FY13 will reduce the average single family resident tax bill by \$20 in FY14. (Based on an average SFR taxable value of \$120K)

Fund Balance in future years is based on the carryforward of prior year reserves / Demonstrates consistent use of reserves to support operations

ED-FOR	2 Server			Optimistic Revenue Growth		
Base Case Scenario	Revenues	Expenditures	Operating Deficit	Ending Fund Balance		
FY 2011/12 (Actual)*	174.9	187.6	(12.7)	59.4		
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FY 2017/18	212.8	218.4	(5.6)			

General Fund Forecast- Optimistic Revenue Growth

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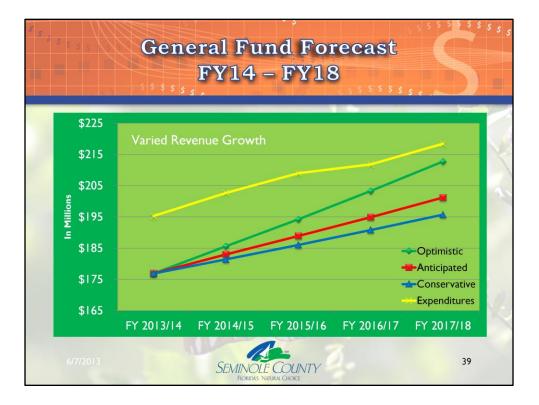
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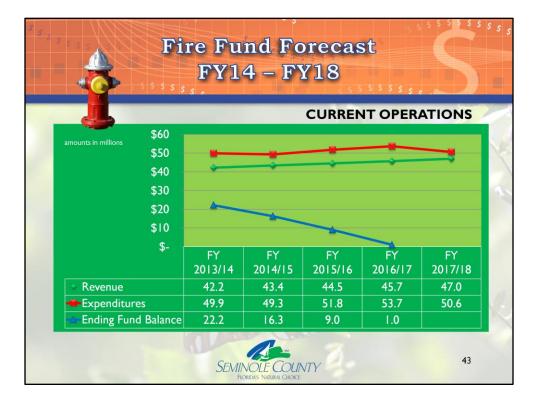


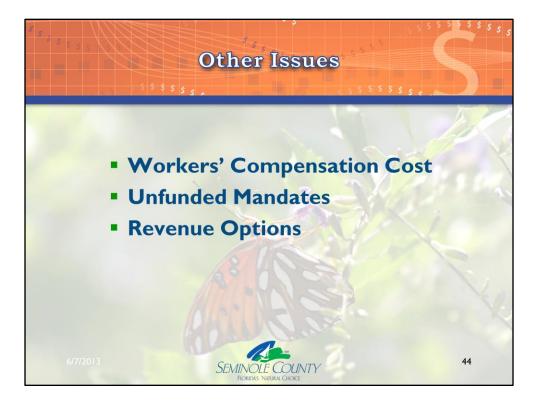


Fire F FY		FY18	ast NT OPER4		5
Fire Fund	Revenues	Expenditures	Operating Deficit	Ending Fund Balance	8
FY 2011/12 (Actual)	41.3	44.3	(3.0)	35.6	
FY 2012/13 (Projected)	40.4	46.I	(5.7)	29.9	
FY 2013/14	42.2	49.9	(7.7)	22.2	
FY 2014/15	43.4	49.3	(5.9)	16.3	
FY 2015/16	44.5	51.8	(7.3)	9.0	
FY 2016/17	45.7	53.7	(8.0)	1.0	
FY 2017/18	47.0	50.6	(3.6)		
	SEMINOLE CO PIORIDAS NATURAL	DUNTY Hora		42	

Fire Fund Forecast:

- ➢ Revenues:
 - ✓ Ad Valorem revenue increases at 3%
 - ✓ Ambulance Transport increase in FY13/14 (due to FY12/13 rate adjustment) by \$700K
- > Expenditures:
 - ✓ Assumes 100% of prior year carryforward projects expended (carryforward amounts removed)
 - ✓ Excludes personal service increases FY 14/15 through FY 17/18
 - Replacement of approximately ½ of Fleet over the next 5 years (total Vehicle estimated replacement cost = \$25M at recommended criteria)
 - ✓ Excludes Fire Station 29 construction and operating costs







Workers' Comp Insurance Fund					
\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1. 1. 2	5 5 5 5 5 5 <u>5</u> 5			
Туре	Amount				
Personal Services (Risk Mgmt staff)	\$ 125,000				
Salaries associated with Workers 'Comp–BCC Departments (less Fire Rescue)	\$30,000				
Salaries associated with Workers' Comp – Fire Rescue	\$ 425,000				
Claims	\$ 2,045,600				
Professional Services	\$ 158,000				
Insurance Policies	\$ 549,000				
FY12Actual Usage	\$ 3,332,600				

Worker's Compensation

➢Personal Services for Risk Management staff include salary and benefits 1.91 FTE (four EE's)

Salaries for BCC employees on Workers' Compensation (less Fire Rescue) - \$30,000 (no information on overtime)

Salaries for Fire Rescue employees on Workers' compensation:

Actual FY 2012 WC salary (no benefits included)-\$70,000
 Forecasted 2013 Backfilled hours (4021) at straight time at \$137,581 (salary)

and benefits), Forecasted 2013 Backfilled hours (4,236) at overtime \$216,721 (salary and

➢Forecasted 2013 Backfilled hours (4,236) at overtime \$216,721 (salary and benefits)

➤Claims-All open claims. (1986 – 2013) – Includes 66 2/3 salary, medical costs, pharmacy, defense, therapy, testing, etc.

➢Professional Services- Includes exposure testing, actuary, claims handling and medical bill reduction

➢Insurance Policies-Excess polices

Salary information related to BCC employees only



Unfunded Mandates:

<u>Community Services - \$5.8M:</u> •Medicaid (Hospital/Nursing Home) (\$4.8M) •Health Care for Indigent Residents (\$270K) •Medical Examiner (\$552K) •Mental Health Services (\$183K) •Indigent Burials (\$30K) •Child Protection Team (\$22K)

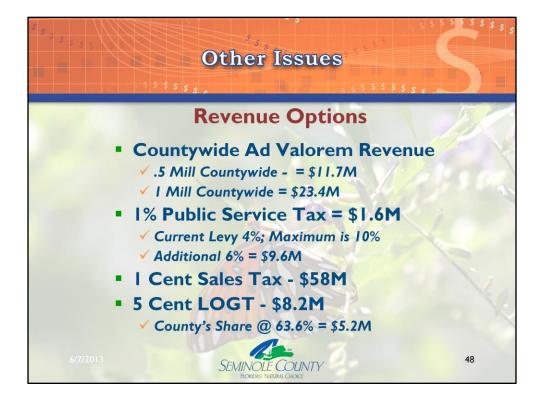
<u>Court-Related Support:</u> •Communications/Technology and Facility support for the Courts

Solid Waste – Greenhouse Gas Reporting (\$25K)

<u>Growth Management - \$75K</u>: •Antiquated Subdivisions (HB7207) (\$25K) •Transportation Element Revision (HB7207) (\$50K)

<u>Water Quality/Lake Management - \$35K:</u> •Increased NPES Permit Compliance Requirements (\$10K) •Increased TMDL Compliance Requirements (\$25K)

<u>Water & Wastewater - \$494K:</u> •Flow Meter Calibrations (CUP8123) (\$50K) •Wetlands Monitoring (CUP8213) (\$110K) •Water Conservation Program (CIP8213) (\$334K)



Revenue Options

2012 Preliminary Countywide Value - \$24,343,997,272 / 1,000 x 1 mill x 96% Collection = \$23,370,237

1% Public Service Tax generates about \$1.6M. Currently Seminole County levy is 4% of the 10% allowable by Florida Statute.

1 Cent Charter County Transit System Sales Tax would generate about \$58M annually in total.

Seminole County levies only 7 cents of the 12 cents in gas taxes allowed by florida law. A 5 Cent Local Option Gas Tax imposed on motor fuel only would generate about \$8.2M in total. Assuming the County would receive the same percentage of LOGT currently shared with the cities, our share would be \$5.2M

Current Locally Levied Gas Tax:

1 Cent – Ninth Cent Gas Tax – used for Mass Transit (Lynx) – generates about \$2.0 annually 6 Cents – 6 Cent Local Option Gas Tax – shared with the cities – generates about \$11.0M in total annually with the counties share of 63.6% generating about \$7.0M (levied by law on motor and diesel fuel)

Unutilized Gas Tax: 5 Cent – 5 Cent Local Option Gas Tax – levied only on motor fuel. Would generate about \$8.2M annually; County share @ 63.6% = \$5.2M

